THE PEN.

VisitScotland Tourism Briefing Johnnie Cole-Hamilton Executive Director Championships, The R&A

28 March 2022





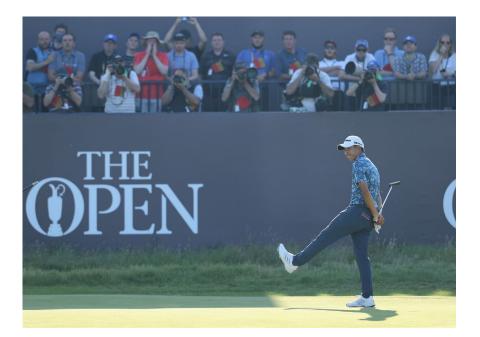
Covid-19 fightback

The AIG Women's Open, 2020 - Behind Closed Doors

The 149th Open, UK Government ERP cap 123,000

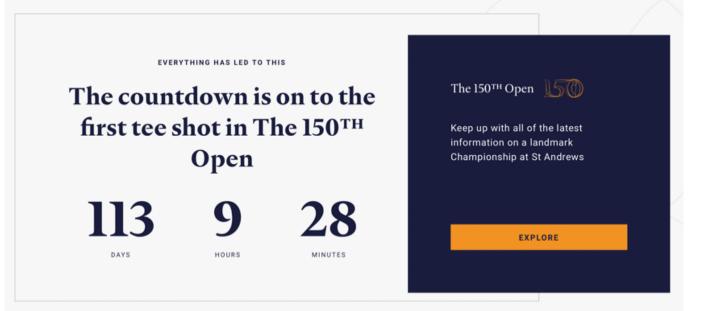
The AIG Women's Open 2021, Scottish Government GEP cap, 32,000

The 150th Open, St Andrews, 1.3m ticket applications and sold out















Celebration of Champions

Monday, 11 July 2022 Playing 1st, 2nd, 17th and 18th

48 players including:

- Champion Golfers
- Women's Major Champions
- Men's and women's amateur champions
- Golfers with disability champions
- Celebrities





thejourney.theopen.com





Economic Impact

2007 Carnoustie 2009 Turnberry

2010 St Andrews

2013 Muirfield

2015 St Andrews

2016 Royal Troon

2008 Carnoustie

2022 St Andrews

2024 Royal Troon









Destination Marketing Benefit

2007 Carnoustie

2009 Turnberry

2010 St Andrews

2013 Muirfield

2015 St Andrews

2016 Royal Troon

2008 Carnoustie

2022 St Andrews

2024 Royal Troon

£506m

YouGov[®]Sport





The 150th Open, St Andrews Getting Your Business <u>Ready</u>







Fife



fife.gov.uk/theopen





.....



- 1. Get Licensed
- 2. Reach out to golfers
- 3. Welcome international guests
- 4. Go the extra mile
- 5. Get listed

OPEN

6. Promote the local area



Water Station

Everyone plays a part.

WITH

Unchilled Chilled

0



Free, purified chilled water available here.



If you would also like to play a part in restoring global forests with the Priceless Planet Coalition, please tap to donate £1.50 and Mastercard will match your donation*.

Help to protect our planet by using a refillable water by





Portrush community groups benefit from The Open Legacy Fund



£150,000 in Fife





Everything has led to this