

9 September 2025

Your request for information under the Freedom of Information (Scotland) Act 2002 ("the Act")

Thank you for your email which was received by VisitScotland on 11 August 2025 at 12.17pm requesting :-

- *all communications which relate to Visit Scotland's decision to award £180,000 to support the 2025 Nexo Championship at Trump International.*

VisitScotland's response

Subject to the redactions detailed below, we have provided the information you have requested in the attached pdf document. This document contains emails, including attachments, over the period from 27th June to 3rd August 2025.

The redactions which withhold information are explained as follows:-

Personal Data

An exemption under Section 38(1)(b) of the Act applies to some of the information requested because it is personal data of staff and third-party staff below chief executive and director level.

These individuals have a greater expectation of privacy and would not expect their personal data to be processed in this manner. Disclosure of this information is not necessary to achieve your legitimate interest. Disclosing their personal data would therefore contravene the data protection principles in Article 5(1) of the UK General Data Protection Regulation and accordingly this information is considered by us to be exempt under Section 38 (1) (b) of the Act.

This exemption is absolute and is not subject to the public interest test.

Prejudice to Effective Conduct of Public Affairs

An exemption under Section 30(b)(ii) of the Act applies to some of the information requested because disclosure would, or would be likely to, inhibit substantially the free and frank exchange of views for the purposes of deliberation between VisitScotland and the Scottish Government, and VisitScotland and PGA European Tour regarding the DP World Tour Nexo Championships (PGAET).

Taking account of all the circumstances, we have considered if the public interest in disclosing the requested information outweighs the public interest in applying this exemption. We have found that, on balance, the public interest lies in favour of upholding this exemption.

We recognise that there is a public interest in disclosing information on VisitScotland's work in an open and transparent way. However, there is a greater public interest in VisitScotland and the Scottish Government, and VisitScotland and the PGAET being able to communicate with each other privately to inform decision making in their respective and mutual interests. If such private communication was not possible, it would, for example in VisitScotland's case, substantially inhibit our ability deliver for Scotland's visitor economy through commercial sponsorships.

Commercial Interests and the Economy

An exemption under Section 33(1)(b) of the Act applies to some of the information requested because disclosure would, or would be likely to, prejudice substantially the commercial interests of

any party, in this case the VisitScotland and/or the PGAET.

Taking account of all the circumstances, we have considered if the public interest in disclosing the requested information outweighs the public interest in applying this exemption. We have found that, on balance, the public interest lies in favour of upholding this exemption.

We recognise that there is a public interest in disclosing information on VisitScotland's commercial negotiations and terms of agreement with PGAET. However, there is a greater public interest in VisitScotland and the PGAET being able to negotiate and contract with each other privately in their respective commercial interests, and if this was not possible, it would substantially compromise the parties' abilities to work together and/or achieve the same outcomes.

Your right to request a review

If you wish to request a review of your application under either the Freedom of Information (Scotland) Act 2002 or the Environmental Information (Scotland) Regulations 2004, your request should be submitted to us in writing, or another permanent format (for example e-mail or voice recording) to:

Ms Vicki Miller
Chief Executive
VisitScotland
Waverley Court
4 East Market Street
Edinburgh
EH8 8BG
Telephone: 0131 473 3603
E-mail: vicki.miller@visitscotland.com

The request for a review should be received by us within 40 days of the date of this letter. Any request for a review should also set out, in as much detail as possible, the reasons why you are not satisfied with our response or the manner in which we have dealt with your application.

If you are not satisfied with the result of the review, then you have the right to appeal to the Scottish Information Commissioner.

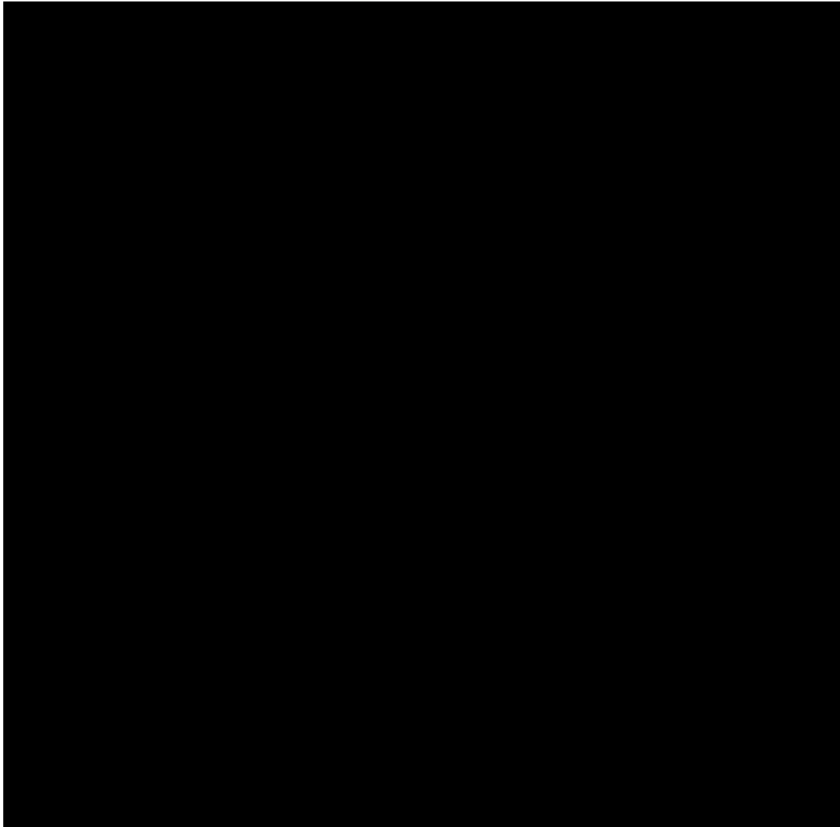
You can contact the Scottish Information Commissioner at:

Scottish Information Commissioner
Kinburn Castle
Doubledykes Road
St Andrews
Fife
KY16 9DS
Telephone: 01334 464610
Fax: 01334 464611
Email: enquiries@itspublicknowledge.info

You also have the right to appeal to the Court of Session in Scotland on a point of law concerning our response.

From: [REDACTED]
Sent: 27 June 2025 15:17
To: [REDACTED]; Rob Dickson
Subject: For reference

Nexo Championship (Title sponsorship agreed but subject to announcement)
Trump International Golf Links, 7th – 10th [August](#), 2025



EventScotland
[REDACTED] **EventScotland**
VisitScotland, Waverley Court, 4 East Market Street, Edinburgh, EH8 8BG
E: [REDACTED] | M: [REDACTED]
S: [@EventScotNews](#) | [www.Linkedin.com/company/EventScotland](#) | [www.eventscotland.org](#)

EventScotland

[Redacted]

From: Rob Dickson
Sent: 14 July 2025 11:47
To: Rachael Mckechnie
Cc: [Redacted]
Subject: Nexo Championship 7-10 August

Rachael,

I'm following up on our discussion last week regarding the Nexo Championship at the Trump International Golf Links in Aberdeen from 7-10 August. As I explained this DP World Tour event has been brought to Scotland at very short notice as a consequence of Czechoslovakia pulling out of a hosting agreement. [Redacted]

We have been in discussion with the European Tour about VS support for the event, Rebecca and I had further discussions with them at the Scottish Open last Thursday. We have proposed a counter offer of [Redacted] to their proposal for [Redacted] support. I suspect we will agree at £150k. We are comfortable with that figure given [Redacted]

[Redacted] There are three provisos on final sign off:

[Redacted]

As discussed the support would be delivered through our GIA funding in 2025/26.

I am now on leave returning on Monday 28 July however [Redacted] is fully sighted on the discussions and can answer any further queries you may have. I'd be grateful if you could confirm that you are content for us to proceed with this funding.

[Redacted]

Thanks

Rob

Rob Dickson
Director of Industry & Events

Note forthcoming leave: I am off Friday 11 to Friday 25 July inclusive. I am back at work on Monday 28 July.

M: [Redacted]
E: rob.dickson@visitscotland.com

[REDACTED]

From: Vicki Miller
Sent: 16 July 2025 15:10
To: [REDACTED]
Cc: Rob Dickson
Subject: Re: Scottish Championship/Nexo Championship Update

Thanks for the update [REDACTED] and I am content with that and have asked finance to make an allowance for this in the reforecast.

Around to sign when required.

Safe travels to The Open

Vicki

Sent from [Outlook for iOS](#)

From: [REDACTED]
Sent: Wednesday, July 16, 2025 2:56:28 PM
To: Vicki Miller <Vicki.Miller@visitscotland.com>
Cc: Rob Dickson <Rob.Dickson@visitscotland.com>
Subject: Scottish Championship/Nexo Championship Update

Dear Vicki,

I hope you are well? Just before heading to the Open I wanted to drop you a quick email to update on the Nexo Championship/Scottish Championship (Abderdeen) that I understand Rob discussed with you before going on leave.

At the Genesis Scottish Open we had the opportunity to discuss the specific package for this years event, [REDACTED]. Since that meeting:

- The DP Tour have come back with a revised partner package [REDACTED] this is for the reduced price of £150k + VAT (originally [REDACTED] + VAT was discussed)
- The DP Tour have shared the attached email confirming [REDACTED], I have shared this with Rob who has confirmed that he is comfortable with the content
- [REDACTED]

I wanted to ensure that you were sighted on the above in Robs absence and also as any contract may come to yourself for approval

I have flagged to legal that we are anticipating receiving a draft contract that will require a short turn around and so they are also aware of the tight turnaround.

If you have any questions on the above please do let me know.

Kind regards,

[Redacted]

EventScotland

[Redacted] **EventScotland**

VisitScotland, Waverley Court, 4 East Market Street, Edinburgh, EH8 8BG

E: [Redacted] | M: [Redacted]

S: @EventScotNews | www.Linkedin.com/company/EventScotland | www.eventscotland.org

EventScotland

[REDACTED]

From: Guy Kinnings [REDACTED]
Sent: 16 July 2025 18:53
To: [REDACTED]
Cc: Rob Dickson; [REDACTED]
Subject: Re: DP World Tour / Visit Scotland [REDACTED]

You don't often get email from [REDACTED].com. [Learn why this is important](#)

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Many thanks, [REDACTED]

Let's catch up soon.

Sunny in Portrush but not as perfect as at the Renaissance. Good to see you and Rob.

Yours.

Guy

Sent from my iPhone

On 16 Jul 2025, at 15:32, [REDACTED]@eventscotland.org> wrote:

WARNING: External source.

Dear Guy,

In Rob's absence I just wanted to acknowledge and say many thanks for the email below and to confirm that we look forward to receiving the draft contract for this years Nexo Championships.

I hope that the planning for the event is going well and [REDACTED]
[REDACTED]

I hope that the next few days at the Open go well for you and hopefully our paths will cross.

Kind regards,

[REDACTED]

[REDACTED]
[REDACTED] **EventScotland**

VisitScotland, Waverley Court, 4 East Market Street, Edinburgh EH8 8BG

E: [REDACTED] | M: [REDACTED]

S: [@EventScotNews](#) | www.Linkedin.com/company/EventScotland | www.eventscotland.org

From: Guy Kinnings [REDACTED]

Sent: 16 July 2025 11:31

To: Rob Dickson <Rob.Dickson@visitscotland.com>

Cc: [REDACTED]@EventScotland.org>; [REDACTED]@etghq.com>; [REDACTED]@etghq.com>; [REDACTED]@etghq.com>; [REDACTED]@etghq.com>

Subject: DP World Tour / Visit Scotland [REDACTED]

You don't often get email from [REDACTED]. [Learn why this is important](#)

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Dear Rob,

It was great to sit down with you and [REDACTED] at the Genesis Scottish Open last week, thank you once again for your time and especially for your continued support and willingness to continue building the wonderful partnership we have shared for so many years.

[REDACTED]

Regarding the upcoming Nexo Championships at Trump International Golf Links in Aberdeen, we are likewise delighted to have your support for this event as well. From our discussions we understand that you have some questions [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[Redacted]

[Redacted]

[Redacted]

In the meantime, we look forward to concluding our agreement with you for this year's event on the terms discussed with [Redacted] and I look forward to seeing you again in Aberdeenshire in the coming weeks.

Best regards,
Guy

Guy Kinnings
Chief Executive Officer



Wentworth Drive | Virginia Water | Surrey | GU25 4LX | UK
Mobile: [Redacted]
Assistant: [Redacted]

----- This e-mail and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you have received this e-mail in error please notify the originator of the message. This footer also confirms that this e-mail message has been scanned for the presence of computer viruses. Any views expressed in this message are those of the individual sender, except where the sender specifies and with authority, states them to be the views of the European Tour Group. Scanning of this message and addition of this footer is performed by our E-mail Filter software in conjunction with virus detection software. European Tour Group Registered office: European Tour Group Building, Wentworth Drive, Virginia Water, Surrey, GU25 4LX Registered in England No.1867610.

VisitScotland is the national agency for tourism and events, driving the visitor economy, growing its value for Scotland.

We aim to build Scotland's international profile as a leading place to visit, live, work, study and do business through our three priorities - market development, place and destination development, and business and

[REDACTED]

From: [REDACTED]@etghq.com>
Sent: 21 July 2025 09:14
To: [REDACTED]; Rob Dickson; [REDACTED]
Cc: [REDACTED]
Subject: RE: Nexo Championship - Host Nation Partner proposal

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Hi [REDACTED]

Thanks for the confirmation, really pleased we could make this work.

I'll leave [REDACTED] to reply regarding the contract but wanted to loop in [REDACTED] from our partnerships team. [REDACTED] will move forward any next steps on your assets for the Nexo Championship, approving branding elements will no doubt be the most pressing!

Many thanks
[REDACTED]

From: [REDACTED]@EventScotland.org>
Sent: 21 July 2025 09:08
To: [REDACTED]@etghq.com>; Rob Dickson <Rob.Dickson@visitscotland.com>; [REDACTED]
[REDACTED]@EventScotland.org>
Cc: [REDACTED]@etghq.com>; [REDACTED]@etghq.com>; [REDACTED]@etghq.com>
Subject: RE: Nexo Championship - Host Nation Partner proposal

WARNING: External source.

Hi [REDACTED],

I hope you are well and had a good weekend?

I just wanted to touch base and check when the draft contract is expected so I can flag to our legal team?

Many thanks,
[REDACTED]

[REDACTED] **EventScotland**
VisitScotland, Waverley Court, 4 East Market Street, Edinburgh EH8 8BG

E: [REDACTED] | M: [REDACTED]
S: [@EventScotNews](#) | [www.Linkedin.com/company/EventScotland](#) | [www.eventscotland.org](#)

From: [REDACTED] [@etghq.com](#)>
Sent: 14 July 2025 15:55
To: Rob Dickson <Rob.Dickson@visitscotland.com>; [REDACTED] [@EventScotland.org](#)>; [REDACTED] [@Eventscotland.org](#)>
Cc: [REDACTED] [@etghq.com](#)>; [REDACTED] [@etghq.com](#)>; [REDACTED] [@etghq.com](#)>
Subject: RE: Nexo Championship - Host Nation Partner proposal

You don't often get email from [REDACTED]. [Learn why this is important](#)

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Hi [REDACTED],

Great to see you during a fantastic week at the Renaissance Club last week. What a huge success all round, including Scotland turning on the weather, thanks for arranging that for us!

I'm conscious both Rob and [REDACTED] are away, but I wanted to follow up with you to confirm our discussion on Thursday and make sure we're aligned on the agreed support package for this year's Nexo Championship. Please see attached a revised summary of the Key Commercial Terms, with the changes we discussed included, namely:

1. Revised fee of £150,000 + VAT

[REDACTED]

If you can please confirm the attached accurately reflects what we discussed, we will get our legal team started on the contract.

[REDACTED] if you can please confirm the attached in is order so we can keep things moving, we'd be very grateful.

Best regards,
[REDACTED]

From: [REDACTED] [@etghq.com](#)>
Sent: 04 July 2025 07:18
To: Rob Dickson <Rob.Dickson@visitscotland.com>; [REDACTED] [@EventScotland.org](#)>; [REDACTED] [@Eventscotland.org](#)>
Cc: [REDACTED] [@etghq.com](#)>; [REDACTED] [@etghq.com](#)>; [REDACTED] [@etghq.com](#)>
Subject: Re: Nexo Championship - Host Nation Partner proposal

Thanks Rob,

A TDF recce in Lille in 40 degs, I imagine that may have been more challenging than it sounds!

Monday feedback for discussion on Wednesday sounds fine.

Look forward to meeting you in person next week, have a great weekend.

Best regards,

From: Rob Dickson <Rob.Dickson@visitscotland.com>

Date: Thursday, 3 July 2025 at 21:48

To: [redacted] <[\[redacted\]@etghq.com](mailto:[redacted]@etghq.com)>, [redacted]

[redacted] <[\[redacted\]@EventScotland.org](mailto:[redacted]@EventScotland.org)>, [redacted]

[redacted] <[\[redacted\]@EventScotland.org](mailto:[redacted]@EventScotland.org)>

Cc: [redacted] <[\[redacted\]@etghq.com](mailto:[redacted]@etghq.com)>, [redacted] <[\[redacted\]@etghq.com](mailto:[redacted]@etghq.com)>, [redacted]

[redacted] <[\[redacted\]@etghq.com](mailto:[redacted]@etghq.com)>

Subject: RE: Nexo Championship - Host Nation Partner proposal

WARNING: External source.

Many thanks. We are having a detailed look at this. It's a busy time and the three of us are in Lille for a Tour de France recce (I know it's a tough gig!) but we will aim to have something back Monday with you if possible for discussion on Wednesday if that works for you?

Rob

Rob Dickson
Director of Industry & Events

Note forthcoming leave: I am off Friday 11 to Friday 25 July inclusive. I am back at work on Monday 28 July.

M: [redacted]
E: rob.dickson@visitscotland.com



From: [redacted] <[\[redacted\]@etghq.com](mailto:[redacted]@etghq.com)>

Sent: 03 July 2025 15:17

To: Rob Dickson <Rob.Dickson@visitscotland.com>; [redacted] <[\[redacted\]@EventScotland.org](mailto:[redacted]@EventScotland.org)>;

[redacted] <[\[redacted\]@EventScotland.org](mailto:[redacted]@EventScotland.org)>

Cc: [redacted] <[\[redacted\]@etghq.com](mailto:[redacted]@etghq.com)>; [redacted] <[\[redacted\]@etghq.com](mailto:[redacted]@etghq.com)>; [redacted]

[redacted] <[\[redacted\]@etghq.com](mailto:[redacted]@etghq.com)>

Subject: RE: Nexo Championship - Host Nation Partner proposal

You don't often get email from [REDACTED]. [Learn why this is important](#)

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Dear Rob, [REDACTED], and [REDACTED],

Just a quick follow up on my note to see if you have any thoughts on the proposal? We can for sure discuss this in person with you next week at the Genesis Scottish Open, but if we can progress on the attached before then it would be great as we're conscious of timings – with the Nexo Championships itself only 5 weeks away.

Best regards,

From: [REDACTED]
Sent: 28 June 2025 15:57
To: rob.dickson@visitscotland.com; [REDACTED]@EventScotland.org>; [REDACTED]@EventScotland.org
Cc: [REDACTED]@etghq.com>; [REDACTED]@etghq.com>; [REDACTED]@etghq.com>
Subject: Nexo Championship - Host Nation Partner proposal

Dear Rob, [REDACTED] and [REDACTED],

Great to meet you Rob, and to speak with you all this afternoon. Please see attached the package we've prepared. As discussed, we're more than happy to customise the benefits to suit.

I've also attached our standard TV Broadcast distribution [REDACTED]

We look forward to your feedback and are very happy to answer any further questions you may.

In the meantime, have a lovely weekend.

Best regards,

[REDACTED]
[REDACTED]



#DrivingGolfFurther

Wentworth Drive | Virginia Water | Surrey | GU25 4LX | UK

Tel: [REDACTED]
Mob: [REDACTED]
Email: [REDACTED]

----- This e-mail and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are

[REDACTED]

From: Vicki Miller
Sent: 22 July 2025 16:50
To: [REDACTED]
Cc: Rob Dickson; [REDACTED]
Subject: RE: Nexo Championship

Thanks [REDACTED]

How possible/likely to be in a position to announce given events taking place next week?

Let me know if you need any support with this

Vicki

Vicki Miller
Chief Executive
VisitScotland, Pullar House, 35 Kinnoull Street, Perth, PH1 5GD
T: [REDACTED]
Email: vicki.miller@visitscotland.com



From: [REDACTED]@EventScotland.org>
Sent: 22 July 2025 10:57
To: Vicki Miller <Vicki.Miller@visitscotland.com>
Cc: Rob Dickson <Rob.Dickson@visitscotland.com>; [REDACTED]
[REDACTED]@Eventscotland.org>
Subject: Fw: Nexo Championship

Dear Vicki,

Further to previous emails please note that we have received confirmation requested by Rob from SG on the Nexo Championships.

As noted next steps are to review the draft contract and also start the process of sharing assets to activate the sponsorship. We will do both in tandem given the time frames however will hold any public announcement until contract is signed.

Kind regards,

[REDACTED]

Sent from [Outlook for Android](#)

From: [redacted]@gov.scot [redacted]@gov.scot>
Sent: Tuesday, July 22, 2025 10:40:16 AM
To: [redacted]@EventScotland.org>
Cc: Rob Dickson <Rob.Dickson@visitscotland.com>; [redacted]@EventScotland.org>;
Rachael Mckechnie <rachael.mckechnie@gov.scot>; [redacted]@gov.scot <[redacted]@gov.scot>
Subject: Nexo Championship

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Hi [redacted]

[redacted]

We are aware that VisitScotland support is contingent on:

[redacted]

[redacted]

I realise this is a fast-moving and evolving situation and you may not be at this stage yet, but it would be good to understand any comms plans around the planned funding support. I was going to copy in [redacted], but I'm erring on the side of caution just in case she isn't aware of the situation yet, so have held off. If you could ask [redacted] to get in touch or even just give me the ok to contact her, that would be great.

Hope this is helpful. If you need anything further please let us know.

Many thanks,

[redacted]

[redacted] | Major Events Division | Scottish Government | Mob: [redacted]

This e-mail (and any files or other attachments transmitted with it) is intended solely for the attention of the addressee(s). Unauthorised use, disclosure, storage, copying or distribution of any part of this e-mail is not permitted. If you are not the intended recipient please destroy the email, remove any copies from your system and inform the sender immediately by return. Communications with the Scottish Government may be monitored or recorded in order to secure the effective operation of the system and for other lawful purposes. The views or opinions contained within this e-mail may not necessarily reflect those of the Scottish Government.

[REDACTED]

From: [REDACTED]
Sent: 23 July 2025 11:58
To: [REDACTED]@gov.scot; [REDACTED]
Cc: Rob Dickson; [REDACTED]@gov.scot
Subject: RE: Nexo Championship

Hi [REDACTED]

We have agreed to support the event with the European Tour and are working through activating the contract assets and getting the contract in place although we don't have the contract through from the European Tour yet.

I will let [REDACTED] pick up with you on comms, given timescales, I expect any announcement will be relatively low key across tournament channels, but [REDACTED] can confirm.

I have looped Rob out of this to save his inbox on return from leave.

Give me a call if you want to discuss

Thanks
[REDACTED]

From: [REDACTED]@gov.scot [REDACTED]@gov.scot>
Sent: 23 July 2025 10:58
To: [REDACTED]@EventScotland.org>; [REDACTED]
[REDACTED]@EventScotland.org>; [REDACTED]@eventscotland.org>
Cc: Rob Dickson <Rob.Dickson@visitscotland.com>; Rachael Mckechnie <rachael.mckechnie@gov.scot>;
[REDACTED]@gov.scot
Subject: RE: Nexo Championship

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Morning [REDACTED]

Just a wee check-in to see if there's been any progress following discussions yesterday. We'd welcome any update when you're able to provide it, from an agreement and/or comms perspective.

Thanks,
[REDACTED]

From: [REDACTED]@gov.scot>
Sent: 22 July 2025 11:43
To: [REDACTED]@EventScotland.org>; [REDACTED]
[REDACTED]@EventScotland.org>

Cc: Rob Dickson <Rob.Dickson@visitscotland.com>; Rachael Mckechnie <Rachael.Mckechnie@gov.scot>;
[REDACTED] <[REDACTED]@gov.scot>; [REDACTED] <[REDACTED]@eventscotland.org>

Subject: RE: Nexo Championship

Thanks [REDACTED]. Hope you enjoyed your leave. Grateful if you could keep us posted on whether agreement is reached and you're going ahead.

[REDACTED] – great if you could update on any comms plans when you have a chance. Happy to chat if that's easiest.

Best wishes,

[REDACTED]

From: [REDACTED] <[REDACTED]@Eventscotland.org>
Sent: 22 July 2025 10:50
To: [REDACTED] <[REDACTED]@gov.scot>; [REDACTED] <[REDACTED]@EventScotland.org>
Cc: Rob Dickson <Rob.Dickson@visitscotland.com>; Rachael Mckechnie <rachael.mckechnie@gov.scot>;
[REDACTED] <[REDACTED]@gov.scot>; [REDACTED] <[REDACTED]@eventscotland.org>
Subject: RE: Nexo Championship

Thanks [REDACTED]

Just picking this up on my return from leave, [REDACTED] is aware so fine for you to reach out.

I have a meeting with European Tour later this morning to discuss the detail of the contract and we have a golf team meeting this afternoon so by the end of the day [REDACTED] will be briefed in.

Cheers

[REDACTED]

From: [REDACTED] <[REDACTED]@gov.scot>; [REDACTED] <[REDACTED]@gov.scot>
Sent: 22 July 2025 10:40
To: [REDACTED] <[REDACTED]@EventScotland.org>
Cc: Rob Dickson <Rob.Dickson@visitscotland.com>; [REDACTED] <[REDACTED]@Eventscotland.org>;
Rachael Mckechnie <rachael.mckechnie@gov.scot>; [REDACTED] <[REDACTED]@gov.scot>
Subject: Nexo Championship

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Hi [REDACTED]

[REDACTED]

We are aware that VisitScotland support is contingent on:

[REDACTED]

[REDACTED]
[REDACTED]
[REDACTED]

I realise this is a fast-moving and evolving situation and you may not be at this stage yet, but it would be good to understand any comms plans around the planned funding support. I was going to copy in [REDACTED], but I'm erring on the side of caution just in case she isn't aware of the situation yet, so have held off. If you could ask [REDACTED] to get in touch or even just give me the ok to contact her, that would be great.

Hope this is helpful. If you need anything further please let us know.

Many thanks,

[REDACTED]

[REDACTED] | Major Events Division | Scottish Government | Mob: [REDACTED]

This e-mail (and any files or other attachments transmitted with it) is intended solely for the attention of the addressee(s). Unauthorised use, disclosure, storage, copying or distribution of any part of this e-mail is not permitted. If you are not the intended recipient please destroy the email, remove any copies from your system and inform the sender immediately by return. Communications with the Scottish Government may be monitored or recorded in order to secure the effective operation of the system and for other lawful purposes. The views or opinions contained within this e-mail may not necessarily reflect those of the Scottish Government.

VisitScotland is the national agency for tourism and events, driving the visitor economy, growing its value for Scotland.

We aim to build Scotland's international profile as a leading place to visit, live, work, study and do business through our three priorities - market development, place and destination development, and business and experience development.

As an employer, we offer a world-class environment for the best talent in Scotland, ensuring we've got the right skills and tools to deliver the greatest impact.

You can find inspiration for future visits to Scotland on [our consumer website](#).

For information on the organisation, visit [our corporate website](#), or for support for your business visit [our Business Support Hub](#).

Before you print think about the ENVIRONMENT

This email and any attachments are private and confidential. If you have received this email in error, please immediately notify the sender and permanently remove the email from your system. If you receive this email in error, you must not use, copy or disclose any of the information contained in this e-mail or any attachments.

Any views or opinions expressed in this email and any attachments are those of the sender and do not necessarily represent the views or opinions of VisitScotland. Please note that VisitScotland's email system (including the content of emails and attachments) is subject to monitoring by us for the purposes of security and training.

Tha am post-d seo (agus faidhle sam bith na chois) diomhair agus sochairichte. Mas ann le mearachd a tha thu air am post-d fhaighinn, cuir fios gun dàil chun neach a chur thugaibh e agus dubh às an teachdaireachd-sa sa bhad. Na dèan lethbhreac den fhiosrachadh, na foillsich e ann an dòigh sam bith, na dèan gnìomh ri a linn.

Dh'fhaodadh beachdan pearsanta a bhith gan cur an cèill sam post-d seo nach eil a' riochdachadh beachdan VisitScotland. Tha siostam post-dealain VisitScotland (an teachdaireachd sam post-dealain seo agus ceangalachain sam bith) ga mheasadh agus ga chlàradh gu tuairteamach airson adhbharan tèarainteachd agus trèanadh.

Tha VisitScotland a' comhairleachadh gu bheil sibh a' fosgladh puist-d agus cheangalachain aig ur cunnart fhèin.

[REDACTED]

From: [REDACTED]
Sent: 25 July 2025 16:58
To: Rob Dickson
Subject: FW: Nexo comms review
Attachments: NC Reactive lines.docx

As discussed and for information final copy

[REDACTED]
[REDACTED] **EventScotland**
VisitScotland, Waverley Court, 4 East Market Street, Edinburgh EH8 8BG
E: [REDACTED] | M: [REDACTED]
S: [@EventScotNews](#) | www.Linkedin.com/company/EventScotland | www.eventscotland.org

From: [REDACTED]@Eventscotland.org>
Sent: 25 July 2025 16:52
To: Vicki Miller <Vicki.Miller@visitscotland.com>; [REDACTED]@eventscotland.org>
Cc: [REDACTED]@EventScotland.org>; [REDACTED]@Eventscotland.org>
Subject: RE: Nexo comms review

Hi Vicki,
As promised – final copy below and reactive lines above for completeness. The figure below takes into account VAT.
Enjoy the weekend.
Thanks,
[REDACTED]

Nexo Championship to be held in Scotland

The 2025 Nexo Championship on the DP World Tour is to be held in Aberdeenshire this August, supported by £180,000 of public funding, which will further raise the profile of the area as a leading tourism and golf destination.

Advanced negotiations are underway to ensure the funding from the Scottish Government's tourism and events organisation, VisitScotland, will support delivery of this year's event. It is expected the tournament, amongst others in the golfing calendar, will bring further opportunities to grow Scotland's golf tourism market and strengthen Scotland's number of golf venues capable of hosting globally renowned events. The tournament will also extend the length of the tourism season in Aberdeen and Aberdeenshire.

The Nexo Championship will continue an exceptional summer of sporting events in Scotland, following successful delivery of the Orkney Island Games, Genesis Scottish Open, ISPS Handa Women's Scottish Open and the Tall Ships Races festival, which was recently held in Aberdeen.

Scotland is widely recognised as the Home of Golf and golf tourism is estimated to bring in economic value of £300 million per annum, supporting around 5000 jobs and approximately £150 million in GVA to the Scottish economy.

First Minister John Swinney said:

"I welcome the Nexo Championship being held at the Trump International Golf Links this August.

"Scotland has long been recognised as a world-class host of major events. Golf and golf events are a key part of our national identity, supporting communities, driving economic growth, contributing to environmental sustainability across the country and promoting Scotland through global profile.

"The Scottish Government recognises the importance and benefits of golf and golf events, including boosting tourism and our economy. As the Home of Golf, we have a long-standing track record of support and I am proud this funding will further enhance Aberdeenshire's reputation as a leading golfing destination and I am hopeful of securing further golfing events in future years."

[Redacted]
[Redacted] **Events**
Corporate Communications Department
M: [Redacted]

From: Vicki Miller <Vicki.Miller@visitscotland.com>
Sent: 25 July 2025 16:32
To: [Redacted] <[\[Redacted\]@Eventscotland.org](mailto:[Redacted]@Eventscotland.org)>; [Redacted] <[\[Redacted\]@eventscotland.org](mailto:[Redacted]@eventscotland.org)>
Cc: [Redacted] <[\[Redacted\]@EventScotland.org](mailto:[Redacted]@EventScotland.org)>; [Redacted] <[\[Redacted\]@Eventscotland.org](mailto:[Redacted]@Eventscotland.org)>
Subject: RE: Nexo comms review

Thanks [Redacted]

Around all weekend if there is anything

Vicki

Vicki Miller
Chief Executive
VisitScotland, Pullar House, 35 Kinnoull Street, Perth, PH1 5GD
T: [Redacted]
Email: vicki.miller@visitscotland.com



From: [REDACTED]@Eventscotland.org>
Sent: 25 July 2025 14:57
To: Vicki Miller <Vicki.Miller@visitscotland.com>; [REDACTED]@eventscotland.org>
Cc: [REDACTED]@EventScotland.org>; [REDACTED]@Eventscotland.org>
Subject: RE: Nexo comms review

Thanks Vicki – have sent through suggested amends to SG comms colleagues. Will share the final version with you when it comes through for awareness.

[REDACTED] is on call this weekend, but [REDACTED] and I are also about should we get any approaches.

Cheers,

[REDACTED]

[REDACTED]
[REDACTED] **Events**
Corporate Communications Department
M: [REDACTED]

From: Vicki Miller <Vicki.Miller@visitscotland.com>
Sent: 25 July 2025 13:56
To: [REDACTED]@eventscotland.org>; [REDACTED]@Eventscotland.org>
Cc: [REDACTED]@EventScotland.org>; [REDACTED]@Eventscotland.org>
Subject: Re: Nexo comms review

Agree with those observations and definitely no quote

Vicki

Sent from [Outlook for iOS](#)

From: [REDACTED]@eventscotland.org>
Sent: Friday, July 25, 2025 1:53:42 PM
To: [REDACTED]@Eventscotland.org>; Vicki Miller <Vicki.Miller@visitscotland.com>
Cc: [REDACTED]@EventScotland.org>; [REDACTED]@Eventscotland.org>
Subject: RE: Nexo comms review

Hi Vicki,

Further to [REDACTED] email, please find attached and below draft reactive lines as discussed on the call with [REDACTED]. Please let me know if you have

Many thanks

[REDACTED]

Are you supporting the Nexo Championship taking place at Trump International Golf Links?

Pre-contract

We are in discussions with the European Tour to support this year's Nexo Championships.

Signed contract

We work with a wide range and an extensive variety of tourism and event businesses as part of our efforts to grow the visitor economy. Our work with Trump International Golf Links relates to its role as the host venue for the Nexo Championship, which we are supporting through EventScotland as part of our portfolio of golf events this year.

Why is VisitScotland supporting this event?

Scotland has long been recognised as a world-class host of major events. Golf and golf events are a key part of our national identity, supporting communities, driving economic growth, contributing to environmental sustainability across the country and promoting Scotland through global broadcasting.

Supporting the Nexo Championship is another opportunity to add to an already exciting summer of golf events and reinforces our reputation as the home of golf. It brings clear benefits to the Northeast, helping boost tourism, support local businesses and showcase the region.

Our support of the event also aligns with the national events strategy, Scotland the Perfect Stage 2024 – 2035, aligning with key pillars including international profile and delivering economic impact,

Have you supported this event before?

We have not supported this event previously. It is the first time the event is taking place in Scotland.

If pushed on location choice

The selection of the host venue for the Nexo Championship was the decision of the European Tour.

[Redacted]
[Redacted] **Corporate Communications**
E: [Redacted]
M: [Redacted]

From: [Redacted] <[Redacted]@Eventscotland.org>
Sent: 25 July 2025 13:29
To: Vicki Miller <Vicki.Miller@visitscotland.com>
Cc: [Redacted] <[Redacted]@EventScotland.org>; [Redacted] <[Redacted]@Eventscotland.org>; [Redacted] <[Redacted]@eventscotland.org>
Subject: FW: Nexo comms review

Hi Vicki – just sharing the first draft of the SG comms.
[Redacted] – I think broadly looking at it, it seems ok in terms of approach. Few tweaks around tourism and events agency language etc. Don't think it needs a quote from us at this stage, unless you think differently – if we get contacted, we can obvs provide something.

Thanks,
[Redacted]

[Redacted]
[Redacted] **Events**
Corporate Communications Department
M: [Redacted]

From: [redacted]@gov.scot <[redacted]@gov.scot>
Sent: 25 July 2025 13:09
To: [redacted]@EventScotland.org>; [redacted]@eventscotland.org>; [redacted]@EventScotland.org>
Cc: [redacted]@gov.scot; [redacted]@gov.scot; [redacted]@gov.scot; [redacted]@gov.scot>
Subject: Nexo comms review

Some people who received this message don't often get email from [redacted]. [Learn why this is important](#)

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Hi all,

Please see below a draft statement we propose issuing this afternoon. Grateful for your views as soon as feasible as we will still need to get this cleared by SpAds/Ministers. Can you also let me know if you wish to add a VS quote?

Feedback in the next 30 minutes if at all possible would be appreciated and happy to chat if helpful.

Thanks,

[redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[Redacted]

[Redacted]

News | Senior Media Manager
First Minister Communications

The Scottish Government, St Andrew's House, Edinburgh

Mobile: [Redacted] | Portfolio media enquiries: 0300 244 9022

www.gov.scot/news

This e-mail (and any files or other attachments transmitted with it) is intended solely for the attention of the addressee(s). Unauthorised use, disclosure, storage, copying or distribution of any part of this e-mail is not permitted. If you are not the intended recipient please destroy the email, remove any copies from your system and inform the sender immediately by return. Communications with the Scottish Government may be monitored or recorded in order to secure the effective operation of the system and for other lawful purposes. The views or opinions contained within this e-mail may not necessarily reflect those of the Scottish Government.

[REDACTED]

From: [REDACTED]@etghq.com>
Sent: 29 July 2025 11:14
To: [REDACTED]; Rob Dickson; [REDACTED]
Cc: [REDACTED]
Subject: RE: Nexo Championship - Host Nation Partner proposal

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Hi [REDACTED],

Thanks for coming back and likewise appreciate the time on Friday to work through those items.

Absolutely fine to update the logo in the appendix and your changes.

[REDACTED] will be our signatory and we're happy for your team to issue the docu-sign. We have a final approval process to do on our side that should hopefully be done today. Once complete I'll share the final clean version for signing.

Let me know any other questions.

Many thanks,
[REDACTED]

From: [REDACTED]@EventScotland.org>
Sent: 29 July 2025 08:56
To: [REDACTED]@etghq.com>; Rob Dickson <Rob.Dickson@visitscotland.com>; [REDACTED]
[REDACTED]@EventScotland.org>
Cc: [REDACTED]@etghq.com>; [REDACTED]@etghq.com>; [REDACTED]@etghq.com>
Subject: RE: Nexo Championship - Host Nation Partner proposal

WARNING: External source.

Hi [REDACTED],

Many thanks to the team for sharing the contract last week and also for your time on Friday it was much appreciated.

We have had a legal team review the contract and there is just one area that we wanted to draw attention to which is the logo in the appendix as this is not our VisitScotland logo but Brand Scotland. Through our participation in the Scottish Government's Brand Scotland Partnership, VisitScotland will be using the Brand Scotland logo in our sponsorship of the Nexo Championship. This logo is a key asset used by Brand Scotland partners to amplify and increase visibility of Scotland's national identity. You can read more about Brand Scotland here: [About Us | Scotland.org](https://www.visitScotland.org/about-us)

We would be obliged if you could acknowledge the context of this logo and confirm that this is sufficient information to satisfy you of our entitlement to use the logo under the terms of the sponsorship agreement.

Our Legal team have no material amendments to the draft agreement and have asked if you could please provide the email address and name of your authorised signatory for DocuSign. There are some small amends/updates and I have attached our Legal team's markup to this email for information.

Many thanks,

[Redacted]

[Redacted]

EventScotland

VisitScotland, Waverley Court, 4 East Market Street, Edinburgh EH8 8BG

E: [Redacted] | M: [Redacted]

S: [@EventScotNews](#) | www.Linkedin.com/company/EventScotland | www.eventscotland.org

From: [Redacted] <[\[Redacted\]@etghq.com](mailto:[Redacted]@etghq.com)>

Sent: 24 July 2025 13:58

To: [Redacted] <[\[Redacted\]@EventScotland.org](mailto:[Redacted]@EventScotland.org)>; Rob Dickson <Rob.Dickson@visitscotland.com>; [Redacted] <[\[Redacted\]@Eventscotland.org](mailto:[Redacted]@Eventscotland.org)>

Cc: [Redacted] <[\[Redacted\]@etghq.com](mailto:[Redacted]@etghq.com)>; [Redacted] <[\[Redacted\]@etghq.com](mailto:[Redacted]@etghq.com)>; [Redacted] <[\[Redacted\]@etghq.com](mailto:[Redacted]@etghq.com)>

Subject: RE: Nexo Championship - Host Nation Partner proposal

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Hi [Redacted],

Great to speak just now. As discussed, your timing was uncanny, as we literally just made the final tweak to the draft!

Please therefore find attached the draft agreement for the Nexo Championship partnership. [Redacted]

We look forward to your feedback and don't hesitate to reach out if you have any questions.

[Redacted] is checking now with our Comms team regards the plan for the next couple of weeks, how next week's big visit will play into that and what we options we have regards a partnership announcement. We'll feed back as soon as we have more on that.

Best regards,

[Redacted]

From: [Redacted] <[\[Redacted\]@EventScotland.org](mailto:[Redacted]@EventScotland.org)>

Sent: 21 July 2025 09:08

To: [Redacted] <[\[Redacted\]@etghq.com](mailto:[Redacted]@etghq.com)>; Rob Dickson <Rob.Dickson@visitscotland.com>; [Redacted] <[\[Redacted\]@Eventscotland.org](mailto:[Redacted]@Eventscotland.org)>

Cc: [redacted]@etghq.com>; [redacted]@etghq.com>; [redacted]@etghq.com>
Subject: RE: Nexo Championship - Host Nation Partner proposal

WARNING: External source.

Hi [redacted]

I hope you are well and had a good weekend?

I just wanted to touch base and check when the draft contract is expected so I can flag to our legal team?

Many thanks,

[redacted]

[redacted] **EventScotland**
VisitScotland, Waverley Court, 4 East Market Street, Edinburgh EH8 8BG
E: [redacted] | M: [redacted]
S: [@EventScotNews](#) | www.Linkedin.com/company/EventScotland | www.eventscotland.org

From: [redacted]@etghq.com>
Sent: 14 July 2025 15:55
To: Rob Dickson <Rob.Dickson@visitscotland.com>; [redacted]@EventScotland.org>; [redacted]@EventScotland.org>
Cc: [redacted]@etghq.com>; [redacted]@etghq.com>; [redacted]@etghq.com>
Subject: RE: Nexo Championship - Host Nation Partner proposal

You don't often get email from [redacted]. [Learn why this is important](#)

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Hi [redacted],

Great to see you during a fantastic week at the Renaissance Club last week. What a huge success all round, including Scotland turning on the weather, thanks for arranging that for us!

I'm conscious both Rob and [redacted] are away, but I wanted to follow up with you to confirm our discussion on Thursday and make sure we're aligned on the agreed support package for this year's Nexo Championship. Please see attached a revised summary of the Key Commercial Terms, with the changes we discussed included, namely:

1. Revised fee of £150,000 + VAT
[redacted]

[REDACTED]

If you can please confirm the attached accurately reflects what we discussed, we will get our legal team started on the contract.

[REDACTED]

[REDACTED] but if you can please confirm the attached in is order so we can keep things moving, we'd be very grateful.

Best regards,

From: [REDACTED] <[REDACTED]@etghq.com>
Sent: 04 July 2025 07:18
To: Rob Dickson <Rob.Dickson@visitscotland.com>; [REDACTED] <[REDACTED]@EventScotland.org>; [REDACTED] <[REDACTED]@EventScotland.org>
Cc: [REDACTED] <[REDACTED]@etghq.com>; [REDACTED] <[REDACTED]@etghq.com>; [REDACTED] <[REDACTED]@etghq.com>
Subject: Re: Nexo Championship - Host Nation Partner proposal

Thanks Rob,

A TDF recce in Lille in 40 degs, I imagine that may have been more challenging than it sounds!

Monday feedback for discussion on Wednesday sounds fine.

Look forward to meeting you in person next week, have a great weekend.

Best regards,

From: Rob Dickson <Rob.Dickson@visitscotland.com>
Date: Thursday, 3 July 2025 at 21:48
To: [REDACTED] <[REDACTED]@etghq.com>, [REDACTED] <[REDACTED]@EventScotland.org>, [REDACTED] <[REDACTED]@EventScotland.org>
Cc: [REDACTED] <[REDACTED]@etghq.com>, [REDACTED] <[REDACTED]@etghq.com>, [REDACTED] <[REDACTED]@etghq.com>
Subject: RE: Nexo Championship - Host Nation Partner proposal

WARNING: External source.

[REDACTED],

Many thanks. We are having a detailed look at this. It's a busy time and the three of us are in Lille for a Tour de France recce (I know it's a tough gig!) but we will aim to have something back Monday with you if possible for discussion on Wednesday if that works for you?

Rob

Rob Dickson

Director of Industry & Events

Note forthcoming leave: I am off Friday 11 to Friday 25 July inclusive. I am back at work on Monday 28 July.

M: [REDACTED]
E: rob.dickson@visitscotland.com



From: [REDACTED] <[\[REDACTED\]@etghq.com](mailto:[REDACTED]@etghq.com)>
Sent: 03 July 2025 15:17
To: Rob Dickson <Rob.Dickson@visitscotland.com>; [REDACTED] <[\[REDACTED\]@EventScotland.org](mailto:[REDACTED]@EventScotland.org)>; [REDACTED] <[\[REDACTED\]@EventScotland.org](mailto:[REDACTED]@EventScotland.org)>
Cc: [REDACTED] <[\[REDACTED\]@etghq.com](mailto:[REDACTED]@etghq.com)>; [REDACTED] <[\[REDACTED\]@etghq.com](mailto:[REDACTED]@etghq.com)>; [REDACTED] <[\[REDACTED\]@etghq.com](mailto:[REDACTED]@etghq.com)>
Subject: RE: Nexo Championship - Host Nation Partner proposal

You don't often get email from [REDACTED]. [Learn why this is important](#)

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Dear Rob, [REDACTED], and [REDACTED],

Just a quick follow up on my note to see if you have any thoughts on the proposal? We can for sure discuss this in person with you next week at the Genesis Scottish Open, but if we can progress on the attached before then it would be great as we're conscious of timings – with the Nexo Championships itself only 5 weeks away.

Best regards,
[REDACTED]

From: [REDACTED]
Sent: 28 June 2025 15:57
To: rob.dickson@visitscotland.com; [REDACTED] <[\[REDACTED\]@EventScotland.org](mailto:[REDACTED]@EventScotland.org)>; [REDACTED] <[\[REDACTED\]@EventScotland.org](mailto:[REDACTED]@EventScotland.org)>
Cc: [REDACTED] <[\[REDACTED\]@etghq.com](mailto:[REDACTED]@etghq.com)>; [REDACTED] <[\[REDACTED\]@etghq.com](mailto:[REDACTED]@etghq.com)>; [REDACTED] <[\[REDACTED\]@etghq.com](mailto:[REDACTED]@etghq.com)>
Subject: Nexo Championship - Host Nation Partner proposal

Dear Rob, [REDACTED],

Great to meet you Rob, and to speak with you all this afternoon. Please see attached the package we've prepared. As discussed, we're more than happy to customise the benefits to suit.

I've also attached our standard TV Broadcast distribution [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

We look forward to your feedback and are very happy to answer any further questions you may.

In the meantime, have a lovely weekend.

Best regards,

[REDACTED]

[REDACTED]

[REDACTED]



#DrivingGolfFurther

Wentworth Drive | Virginia Water | Surrey | GU25 4LX | UK

Tel: [REDACTED]

Mob: [REDACTED]

Email: [REDACTED]

----- This e-mail and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you have received this e-mail in error please notify the originator of the message. This footer also confirms that this e-mail message has been scanned for the presence of computer viruses. Any views expressed in this message are those of the individual sender, except where the sender specifies and with authority, states them to be the views of the European Tour Group. Scanning of this message and addition of this footer is performed by our E-mail Filter software in conjunction with virus detection software. European Tour Group Registered office: European Tour Group Building, Wentworth Drive, Virginia Water, Surrey, GU25 4LX Registered in England No.1867610.

VisitScotland is the national agency for tourism and events, driving the visitor economy, growing its value for Scotland.

We aim to build Scotland's international profile as a leading place to visit, live, work, study and do business through our three priorities - market development, place and destination development, and business and experience development.

As an employer, we offer a world-class environment for the best talent in Scotland, ensuring we've got the right skills and tools to deliver the greatest impact.

You can find inspiration for future visits to Scotland on [our consumer website](#).

For information on the organisation, visit [our corporate website](#), or for support for your business visit [our Business Support Hub](#).

Before you print think about the ENVIRONMENT

This email and any attachments are private and confidential. If you have received this email in error, please immediately notify the sender and permanently remove the email from your system. If you receive this email in error, you must not use, copy or disclose any of the information contained in this e-mail or any attachments.

Any views or opinions expressed in this email and any attachments are those of the sender and do not necessarily represent the views or opinions of VisitScotland. Please note that VisitScotland's email system (including the content of emails and attachments) is subject to monitoring by us for the purposes of security and training.

Tha am post-d seo (agus faidhle sam bith na chois) diomhair agus sochairichte. Mas ann le mearachd a tha thu air am post-d fhaighinn, cuir fios gun dàil chun neach a chur thugaibh e agus dubh às an teachdaireachd-sa sa bhàd. Na dèan lethbhreac den fhiosrachadh, na foillsich e ann an dòigh sam bith, na dèan gnìomh ri a linn.

Dh'fhaodadh beachdan pearsanta a bhith gan cur an cèill sam post-d seo nach eil a' riochdachadh beachdan VisitScotland. Tha siostam post-dealain VisitScotland (an teachdaireachd sam post-dealain seo agus ceangalachain sam bith) ga mheasadh agus ga chlàradh gu tuairteamach airson adhbharan tèarainteachd agus trèanadh.

From: Guy Kinnings [redacted]
Sent: 03 August 2025 23:07
To: Rob Dickson
Cc: [redacted]
Subject: RE: DP World Tour / Visit Scotland [redacted]

You don't often get email from [redacted] [Learn why this is important](#)

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Dear Rob

It was good to see in Aberdeen and thank you for your email.

I agree that the Genesis Scottish Open was a huge success and we hope this this week's Nexo Championship will also make for a memorable week.

[redacted]

I know that the team also enjoy working with you and your team.

Many thanks.

Yours.

Guy

Guy Kinnings
Chief Executive Officer



Wentworth Drive | Virginia Water | Surrey | GU25 4LX | UK
Mobile: [redacted]
Assistant: [redacted]

From: Rob Dickson <Rob.Dickson@visitscotland.com>
Sent: 28 July 2025 21:22
To: Guy Kinnings [redacted]
Cc: [redacted]@EventScotland.org>; [redacted]@etghq.com>; [redacted]@etghq.com>; [redacted]@etghq.com>; [redacted]@etghq.com>
Subject: RE: DP World Tour / Visit Scotland [redacted]

WARNING: External source.

Guy,

It was a pleasure to meet you at the Genesis Scottish Open and discuss the various issues we are working on. Can I add that it has also been a real pleasure to meet your team in recent months and in particular to work with [redacted] and [redacted] on both the Genesis Scottish Open and Nexo Championship.

Many thanks for your email and the details set out. [redacted]

Having just returned from leave I understand matters are progressing well and we should have a contracted signed very shortly indeed.

Finally can I put on record just what a success I thought the Genesis Scottish Open was. As I set out it is now the corner stone of our international golf effort and in the challenging economic times we all face its importance to Scotland's Visitor Economy can not be underestimated.

Regards

Rob

Rob Dickson
Director of Industry & Events

M: [redacted]
E: rob.dickson@visitscotland.com



From: Guy Kinnings [redacted]
Sent: 16 July 2025 11:31
To: Rob Dickson <Rob.Dickson@visitscotland.com>
Cc: [redacted] <@EventScotland.org>; [redacted] <@etghq.com>; [redacted] <@etghq.com>; [redacted] <@etghq.com>; [redacted] <@etghq.com>
Subject: DP World Tour / Visit Scotland [redacted]

You don't often get email from [redacted] [Learn why this is important](#)

This email originated from outside of VisitScotland. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Dear Rob,

It was great to sit down with you and [redacted] at the Genesis Scottish Open last week, thank you once again for your time and especially for your continued support and willingness to continue building the wonderful partnership we have shared for so many years.

[REDACTED]

Regarding the upcoming Nexo Championships at Trump International Golf Links in Aberdeen, we are likewise delighted to have your support for this event as well. [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

In the meantime, we look forward to concluding our agreement with you for this year's event on the terms discussed with [REDACTED] and I look forward to seeing you again in Aberdeenshire in the coming weeks.

Best regards,
Guy

Guy Kinnings
Chief Executive Officer



Wentworth Drive | Virginia Water | Surrey | GU25 4LX | UK
Mobile: [REDACTED]
Assistant: [REDACTED]

----- This e-mail and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you have received this e-mail in error please notify the originator of the message. This

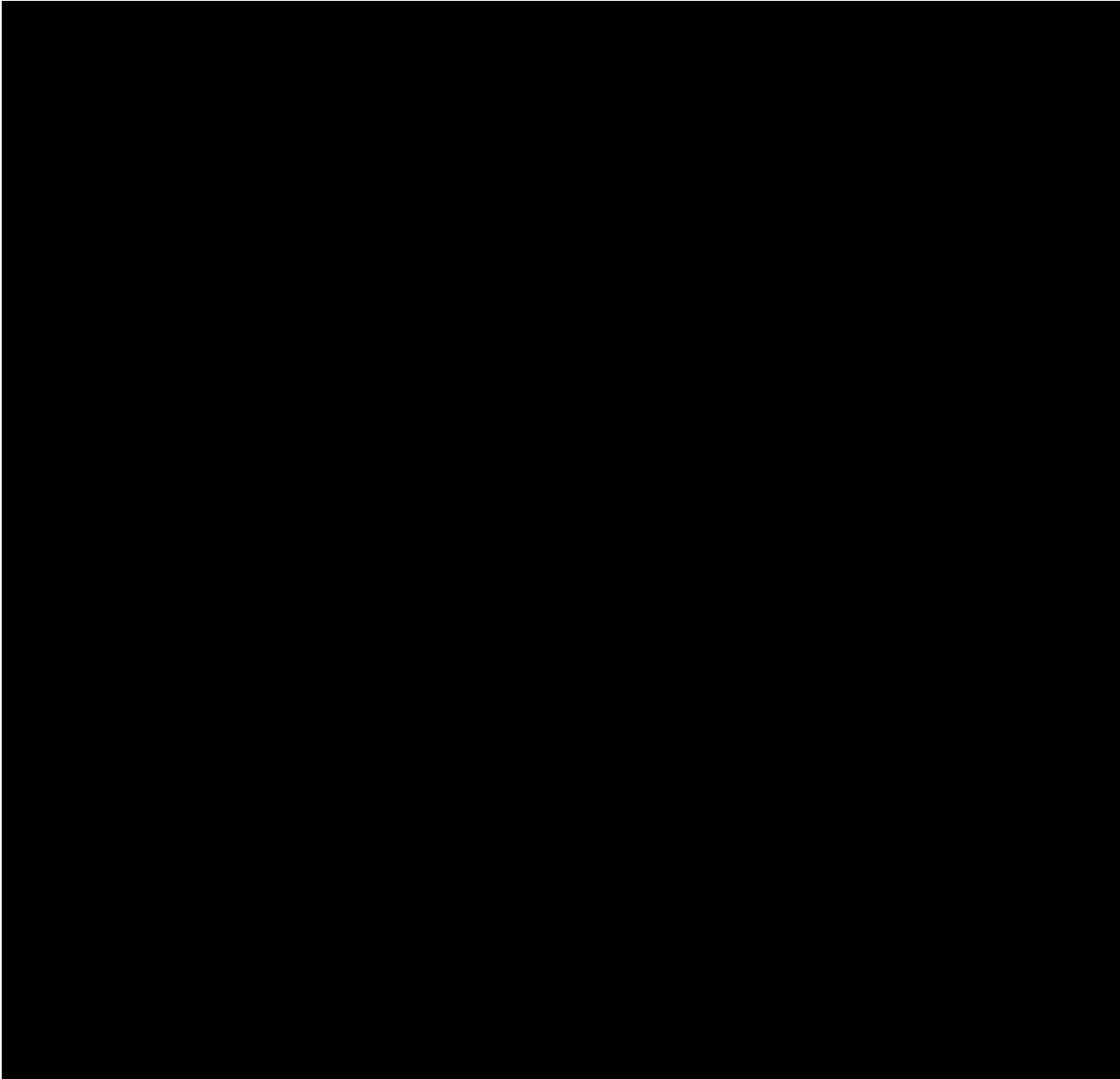
Attachment 1

Attached to emails on:

28 June 2025 at 15:57, 03 July 2025 at 15:17 and 14 July 2025 at 15:55

Nexo Championship (Title sponsorship agreed but subject to announcement)

Trump International Golf Links, 7th – 10th August, 2025



Attachment 2

Attached to email dated 28 June 2025 at 15:57

Attachment 3

Attached to email of 24 July 2025 at 13:58

THIS AGREEMENT IS DATED

BETWEEN:

1. **PGA EUROPEAN TOUR**, a company limited by guarantee incorporated in England and Wales under registered number 1867610 and whose registered office is at Wentworth Drive, Virginia Water, Surrey, GU25 4LX, United Kingdom ("**PGAET**"); and
2. **VISITSCOTLAND**, an executive non-departmental public body established under the Development of Tourism Act 1969, whose principal office is at VisitScotland, Waverley Court, 4 East Market Street, Edinburgh, EH8 8BG and which includes the events team EventScotland (the "**Sponsor**")

(each a "**Party**" and together the "**Parties**").

WHEREAS:

- (A) PGAET sanctions a series of professional golf tournaments known as the 'DP World Tour' (the "**DP World Tour**").
- (B) The DP World Tour includes a golf tournament currently known as the "Nexo Championship", scheduled to played at the Venue on the Tournament Dates (the "**Tournament**").
- (C) PGAET has agreed to grant the Sponsor certain sponsorship, advertising and promotional rights in relation to the Tournament for use by the Sponsor in connection with the promotion of its Brand (as defined below) and on the terms and subject to the conditions set out in terms of this Agreement.

IT IS HEREBY AGREED AS FOLLOWS:

1. INTERPRETATION

- 1.1 In this Agreement, the following words and expressions shall (unless the context requires otherwise) have the meanings respectively set out opposite them:

"Affiliate"	means in respect of any entity, another entity that, directly or indirectly, Controls, is Controlled by, or is under common Control with, the aforementioned entity;
"Ambush Marketing"	means any activity, commercial or non-commercial, which may reasonably imply an association or affiliation with PGAET and which shall include, without limitation, the display or distribution of advertising materials or products with the intention of gaining exposure for any brand unless such activity is specifically permitted by the terms of this Agreement or has been otherwise authorised by PGAET;

"Applicable Laws"	means all local, national and international laws, regulations, directives and decrees to which: (i) a Party is subject which are applicable to the exercise of that Party's rights or the performance of that Party's obligations under this Agreement; or (ii) in the case of a third party, that third party is subject in relation to the matters specified;
"Brand"	means the Sponsor's tourism brand "VISITSCOTLAND", which is owned and controlled by the Sponsor, to the extent falling within the Brand Sector and shall include without limitation, Scotland as a tourist and/or golfing destination;
"Brand Guidelines"	means the brand guidelines issued by PGAET from time to time in relation to the usage of the Tournament Marks and the Tournament Title and the Designation, the current version of which has been supplied to the Sponsor;
"Brand Sector"	means governmental tourism and/or governmental economic agency, authority or board;
"Confidential Information"	means all information, whether in paper, electronic, or visual or other form, designated as confidential by either Party together with all other information which relates to the business, finances, affairs, products, developments, trade secrets, know-how, personnel, customers and suppliers of either Party or its related companies or information which may reasonably be regarded as the confidential information of the disclosing party including without limitation the contents of this Agreement;
"Control"	means in respect of an entity, the possession, directly or indirectly, of the power to direct or cause the direction of the management or policies of another whether through the beneficial ownership of more than 50% (fifty per cent) of the issued share capital, by agreement or otherwise;
"Controller"	has the meaning given to it in the applicable Data Protection Legislation;
"Data Protection Legislation"	means the General Data Protection Regulation (Regulation (EU) 2016/679), UK GDPR, the Data Protection Act 2018 and/or any corresponding or equivalent national laws or regulations and any replacement, amendment, re-enactments or consolidation of the same from time to time;
"Designation"	has the meaning given in paragraph 1.2 of Schedule 1;
"Direct Competitor"	means any third party (including without limitation any national body) operating within and/or carrying on business within the tourism and/or destination sector (excluding Brand Sector agencies, authorities or boards) provided that any non-governmental third party shall not be deemed a Direct Competitor so long as any activity (whether marketing,

	advertising or otherwise) of such third party in connection with the Tournament relates only to Scotland as a tourism and/or destination offering;
“Effective Date”	means the date of this Agreement;
“Force Majeure Event”	means any event preventing the performance of any provision of this Agreement arising from or attributable to acts, events, omissions or accidents which are beyond the reasonable control of a Party (other than lack of funds on the part of the Sponsor) including, without limitation, any abnormally inclement weather, flood, lightning, storm, fire, explosion, earthquake, subsidence, structural damage, disease, epidemic or pandemic or other natural physical disaster, failure or shortage of power supplies, war, military operations, riot, crowd disorder, strike, lock-outs or other industrial action, period of national mourning, terrorist action or threat of action, civil commotion and any legislation, regulation, ruling or omission (including failure to grant any necessary permission) of any relevant government, court or competent national authority;
“Highlands & Islands Enterprise”	established by the Enterprise and New Towns (Scotland) Act 1990, and having principal office at An Lochran, 10 Inverness Campus, Inverness, IV2 5NA;
“IPR”	means patents, utility models, rights to inventions, copyright and neighbouring and related rights, trade marks and service marks, business names and domain names, rights in get-up and trade dress, goodwill and the right to sue for passing off or unfair competition, rights in designs, database rights, rights to use, and protect the confidentiality of, confidential information (including know-how and trade secrets), and all other intellectual property rights, in each case whether registered or unregistered and including all applications and rights to apply for and be granted, renewals or extensions of, and rights to claim priority from, such rights and all similar or equivalent rights or forms of protection which subsist or will subsist now or in the future in any part of the world;
“PGAET Group Company”	means any Affiliate of PGAET;
“PGAET Website”	means www.europeantour.com or such other url as is notified to the Sponsor from time to time;
"Personal Data"	has the meaning given to it in the applicable Data Protection Legislation;
“Points of Contact”	means those points of contact set out in Clause 14 below;
“Race”	means PGAET’s season-long competition on the DP World Tour currently known as the ‘Race to Dubai’ (including any

	subsequent title by which this competition may become known);
“Ranking”	means PGAET’s ranking system in relation to the Race which currently ranks professional golfers based on money earned during the Race;
“Regulations”	has the meaning given in Clause 1.8;
"Scottish Body"	means each of the Sponsor, The Scottish Ministers, Scottish Enterprise and Scottish Development International and any other public body responsible (subsequent to the date hereof) for performing any of the functions currently performed by The Scottish Ministers, the Sponsor, Scottish Enterprise and/or Scottish Development International;
“Scottish Development International”	is a partnership between the Scottish Government, Scottish Enterprise and Highlands & Islands Enterprise. It attracts inward investment to Scotland and assists Scottish-based companies to trade overseas;
“Scottish Enterprise”	Established by the Enterprise and New Towns (Scotland) Act 1990 whose principal office is at Atrium Court, 50 Waterloo Street, Glasgow G2 6HQ;
“Scottish Ministers”	means The Scottish Ministers of St Andrew’s House, Regent Road, Edinburgh, Scotland EH1 3DG;
"Shared Personal Data"	means Personal Data received by a Party from or on behalf of the other Party in relation to hospitality passes, attendance of the Pro-am sessions, golf clinics and/or fourballs allocated to the Sponsor under this Agreement (which the Parties envisage will consist primarily of names and contact details) or such other Personal Data agreed to be shared between the Parties;
“Sponsor Marks”	means the names, marks and/or and logos owned or controlled by the Sponsor and set out in Part A of Schedule 2, or such other designs, logo, trade names or marks as the Sponsor may notify to PGAET in writing in place of those at Part A of Schedule provided they relate only to the Brand and Brand Sector;
“Sponsor Materials”	means any and all items, products, services and promotional, marketing or advertising materials (including premiums) produced by or on behalf of the Sponsor in accordance with this Agreement which bear the Tournament Marks and/or the Tournament Title and/or the Designation and/or Venue IP and/or otherwise associate the Sponsor with the Tournament or PGAET;
“Sponsorship Fee”	means the amounts payable by the Sponsor pursuant to Clause 4.1;
“Sponsorship Rights”	means the sponsorship rights granted by PGAET to the Sponsor under this Agreement as set out in Schedule 1;
“Term”	means the term of this Agreement as described in Clause 2;

"Tournament Dates"	means 7-10 August 2025;
"Tournament Marks"	means (subject to Clause 5.1(d)) the logo licensed by PGAET to sponsors of the Tournament from time to time (a copy of which shall be provided by PGAET in advance of the relevant edition of the Tournament). As at the date of signing of this Agreement, the Tournament Mark is as set out in Part B of Schedule 2;
"Tournament Title"	means the "Nexo Championship", or such other name or names as PGAET may communicate to the Sponsor from time to time in accordance with the process set out at Clause 5.2(c);
"UK GDPR"	has the meaning given to it in the Data Protection Act 2018; and
"Venue"	means Trump International Golf Links, Aberdeenshire, Scotland.

- 1.2 The headings to the Clauses in this Agreement are for convenience only and do not affect the meaning of this Agreement. All references to this Agreement include the Schedules and the recitals, which are deemed to form part hereof.
- 1.3 All references in this Agreement to Clauses, Schedules or paragraphs are (unless a reference is specifically made to another agreement) to clauses of or schedules to this Agreement or to paragraphs of the Schedules.
- 1.4 Unless the context does not so admit, reference to the singular should include the plural and vice versa.
- 1.5 Any phrase introduced by the terms "including", "include", "in particular" or any similar expression shall be construed as illustrative and shall not limit the sense of the words preceding those terms.
- 1.6 A reference to a "person" includes a natural person, corporate or unincorporated body (whether or not having separate legal personality).
- 1.7 A reference to "writing" or "written" includes email unless expressly stated otherwise.
- 1.8



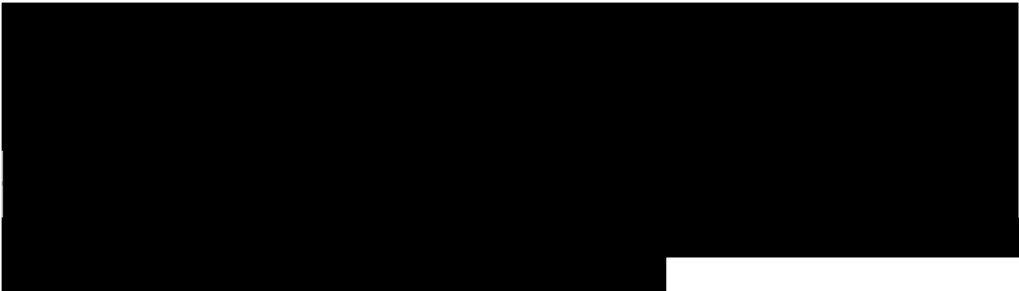
2. TERM

This Agreement shall take effect on and from the Effective Date and, unless terminated earlier in accordance with the terms of this Agreement, shall continue until the date which falls 30 (one hundred and twenty) days following the conclusion of the Tournament when it shall automatically expire (the "Term").

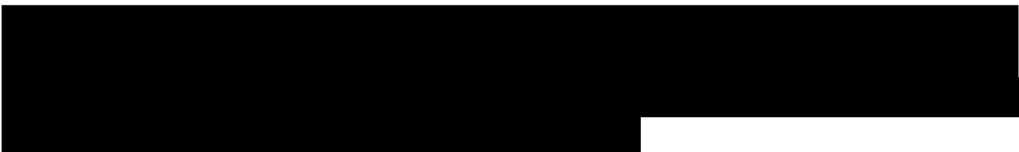
3. SPONSORSHIP RIGHTS

3.1 In consideration for the payment of the Sponsorship Fee and the Sponsor's performance of its obligations under this Agreement, PGAET hereby grants the Sponsorship Rights to the Sponsor on a non-exclusive (subject to Clause 3.2) basis for use in connection with the promotion of the Brand during the Term.

3.2 PGAET agrees:

(a) 

(b) 

(c) 

3.3 All rights not expressly granted to the Sponsor under this Agreement are hereby reserved to PGAET, including without limitation:

(a) 

(b) 

(c) [REDACTED]

3.4 Subject always to Clause 3.6, the Parties acknowledge and agree that:

(a) [REDACTED]

(b) [REDACTED]

(c) [REDACTED]

3.5 [REDACTED]

3.6 [REDACTED]

4. CONSIDERATION

4.1 In consideration of the grant of Sponsorship Rights, the Sponsor hereby agrees to pay to PGAET the total sum of £150,000 (one hundred fifty thousand pounds) plus VAT, if applicable and in accordance with Clause 4.4, in the following instalments:

(a) [REDACTED] plus VAT within 14 days of execution of this Agreement; and

(b) [REDACTED] plus VAT within 14 days of the completion of the Tournament.;

4.2 NOT USED

4.3 All amounts payable by the Sponsor pursuant to this Agreement shall be paid by electronic transfer into PGAET's nominated bank account.

4.4 The Sponsorship Fee is exclusive of any and all taxes that may be payable in relation thereto and the Sponsor shall additionally pay any taxes, duties or levies (including without limitation VAT or equivalent sales tax in any jurisdiction) payable on the Sponsorship Fee to PGAET. Where VAT is applicable PGAET and the Sponsor will, if required, reasonably apportion the Sponsorship Fee across the rights being granted, and PGAET shall charge VAT only on those items that are required.

4.5 [REDACTED]

4.6 [REDACTED]

(a) [REDACTED]

(b) [REDACTED]

4.7 All payments by the Sponsor pursuant to this Agreement are subject to the Sponsor's receipt of a valid invoice from PGAET.

5. PGAET OBLIGATIONS

5.1 PGAET represents, warrants and undertakes to the Sponsor:

(a) [REDACTED];

(b) [REDACTED]

(c) [REDACTED]

(d) NOT USED;

(e) NOT USED;

(f) [REDACTED]

(g) [REDACTED]

(h) [REDACTED]

5.2 [REDACTED] :

(a) [REDACTED]

(b) [REDACTED]

(c) [REDACTED]

5.3 [REDACTED]

(a) [REDACTED]

(b) [Redacted]

6. SPONSOR OBLIGATIONS

6.1 The Sponsor hereby represents, warrants and undertakes:

(a) [Redacted]

(b) [Redacted]

(c) [Redacted]

(d) [Redacted]

(e) [Redacted]

(f) [Redacted]

(g) [Redacted]

(h) [Redacted]

(i) [Redacted]

(j) [REDACTED]

(k) [REDACTED]

7. INTELLECTUAL PROPERTY AND DATA PROTECTION

7.1 [REDACTED]

7.2 [REDACTED]

(a) [REDACTED]

(b) [REDACTED]

(c) [REDACTED]

7.3 [REDACTED]

7.4 [REDACTED]

(a) [REDACTED]

(b) [REDACTED]

(c) [REDACTED]

(d) [REDACTED]

[Redacted]

(e)

[Redacted]

7.5

[Redacted]

(a)

[Redacted]

(b)

[Redacted]

(c)

[Redacted]

7.6

[Redacted]

7.7

[Redacted]

7.8

[Redacted]

(a)

[Redacted]

(b)

[Redacted]

(c)

[Redacted]

7.9

[Redacted]

7.10

[Redacted]

7.11

[Redacted]

(a)

[Redacted]

(b)

[Redacted]

7.12

[Redacted]

7.13

[REDACTED]

7.14 The Parties agree that each Party shall be a Controller of the Shared Personal Data.

7.15 Each Party agrees that in the performance of its respective obligations under this Agreement and in respect of any processing of the Shared Personal Data, it shall comply with the provisions of the Data Protection Legislation.

7.16 Subject to the Shared Personal Data, it is not anticipated that any Personal Data will be shared between the Parties in connection with this Agreement. If it is proposed that any Personal Data (excluding the Shared Personal Data) will be shared between the Parties in connection with this Agreement, the Parties shall enter into a detailed data sharing or processing agreement prior to any such Personal Data being shared.

7.17 To the extent that there is any controller to controller transfer of Shared Personal Data by a Party (the "**Disclosing Party**") to the other Party (the "**Receiving Party**"), the Disclosing Party warrants that it has taken the necessary steps (including, to the extent necessary under the Data Protection Legislation, putting all necessary consents or notices in place) to enable the lawful transfer of the Shared Personal Data to the Receiving Party such that the Receiving Party is lawfully permitted to use and process such Shared Personal Data for the purposes for which it has been transferred.

8. TERMINATION

8.1

[REDACTED]

(a)

[REDACTED]

(b)

[REDACTED]

8.2

[REDACTED]

8.3

[REDACTED]

(a)

[REDACTED]

(b)

[REDACTED]

8.4

[REDACTED]

(a)

[REDACTED]

(b)

[REDACTED]

9. CONSEQUENCES OF TERMINATION

9.1 The expiry or termination of this Agreement shall be without prejudice to any rights which have accrued to either of the Parties under this Agreement.

9.2 Upon the termination or expiry of this Agreement:

(a)

[REDACTED]

(b)

[REDACTED]

(c)

[REDACTED]

(d)

[REDACTED]

[Redacted]

(e)

[Redacted]

(f)

[Redacted]

9.3

[Redacted]

9.4

[Redacted]

9.5

[Redacted]

9.6

[REDACTED]

(a)

[REDACTED]

(b)

[REDACTED]

10. FORCE MAJEURE

10.1 (Subject to the terms of this Clause 10) (and without prejudice to Sponsor's right to [REDACTED] permitted by Clause 9.5) neither Party is liable for failure to perform, or delay in performing, any of its obligations under this Agreement insofar as the performance of such obligations is prevented by a Force Majeure Event (including but not limited to where such Force Majeure Event results in the cancellation of a Tournament). The aforementioned is subject to the Party which is prevented or delayed in the performance of any of its obligations under this Agreement by reason of Force Majeure (the "**Affected Party**"), having (i) issued written notice to the other Party pursuant to Clause 10.2 and (ii) having taken all reasonable steps to avoid such failure or delay in performance.

10.2 If either Party is unable to perform its duties and obligations under this Agreement (or is delayed in doing so) as a direct result of a Force Majeure Event, that Party shall as soon as reasonably practicable give written notice to the other of the inability stating the reason in question. The Affected Party shall use all reasonable endeavours to recommence its affected operations in order for it to perform its obligations as soon as reasonably practicable. The operation of this Agreement in respect of the obligations prevented by the Force Majeure shall be suspended during the period (and only during the period) in which the Force Majeure Event continues. Upon the Force Majeure Event ceasing to exist the Party relying upon it shall give written advice to the other of this fact.

10.3

[REDACTED]

11. INDEMNITY AND LIMITATION OF LIABILITY

11.1 Nothing in this Agreement shall exclude or limit either Party's liability for:

(a) death or personal injury caused by its negligence or the negligence of its employees, agents or subcontractors;

(b) fraud or fraudulent misrepresentation; or

(c) for any other liability which cannot be limited or excluded by Applicable Law.

11.2

[REDACTED]

11.3

[REDACTED]

11.4

[REDACTED]

(a)

[REDACTED]

(b)

[REDACTED]

(i)

[REDACTED]

(ii)

[REDACTED]

11.5

[REDACTED]

11.6

[REDACTED]

(a)

[REDACTED]

(b)

[REDACTED]

[REDACTED]

11.7

[REDACTED]

(a) [Redacted]

(b) [Redacted]

11.8 [Redacted]

11.8.1 [Redacted]

11.8.2 [Redacted]

11.9 [Redacted]

11.10 [Redacted]

12. CONFIDENTIALITY AND ANNOUNCEMENTS

12.1 [Redacted]

12.2 [Redacted]

12.3 [Redacted]

12.4 PGAET acknowledges that the Sponsor and certain of the Scottish Bodies (the "Public Sector Bodies") are subject to the requirements of certain access to information legislation (including, without limitation, the Freedom of Information (Scotland) Act 2002, the Access to Environmental Information (Scotland) Regulations 2004, the Public Services Reform (Scotland) Act 2010 or (as applicable) equivalent or similar legislation applicable in other parts of the United Kingdom (the "Information Laws"). PGAET acknowledges that the Sponsor and/or the

Public Sector Bodies may be obliged under the Information Laws to disclose information relating to PGAET, including Confidential Information. The Sponsor shall, where legally permissible, take reasonable steps to give PGAET advance notice of the proposed disclosure of any of PGAET's Confidential Information, or if that is not legally permissible, to draw the relevant disclosure to PGAET's attention as soon as reasonably practicable after any such disclosure. PGAET acknowledges that the relevant Public Sector Body will be responsible for determining in its absolute discretion whether any information is required to be disclosed in accordance with the Information Laws and, to the extent required by Information Laws, that nothing in this Agreement shall prevent any Public Sector Body from disclosing (and neither the Sponsor, nor any other Public Sector Body shall have any liability to PGAET in connection with the disclosure of) any information disclosed pursuant to and in accordance with the Information Laws.

13. POINTS OF CONTACT

The principal point of contact for each Party (unless the other Party is notified otherwise in writing) shall be:

(a) PGAET: [REDACTED], Partnership Manager; email [REDACTED]@etghq.com (with a copy to legal@europeantour.com)

(b) Sponsor: [REDACTED], Head of Events, email: [REDACTED]@eventscotland.org (with a copy to legalnotices@visitscotland.com).

14. NOTICES

14.1 Any notice required or permitted to be given, deposited or served under this Agreement, shall be in writing and shall be given or served personally or by leaving the same or sending the same by first class post (to the address notified by the relevant Party for the purposes of this Clause 14 (or if no address has been so notified by a Party for the purposes of this Clause 14, notices shall be sent to the Party's registered office (if a company) or (in any other case) its principal place of business of the other party)), or email, in each case at or to the Points of Contact (or such other person as may be notified by the relevant Party). Any notice given or served by:

(a) post shall be deemed to be given or served on the second business day after the same was posted and in providing that any notice was so given or served it shall be necessary only to prove that the same was properly addressed and posted; and

(b) email, at the time the email is sent provided that if it is not sent on a business day or it is sent on a business day but after 16:00 (GMT), it shall be the next business day.

15. PREVENTION OF CORRUPTION

15.1 Each Party shall:

(a) comply with all Applicable Laws, regulations, codes and guidance relating to anti-bribery and anti-corruption, including the Bribery Act 2010, the Proceeds of Crime Act 2002 and any sanctions requirements or terrorist lists under any Applicable Law ("**Relevant Requirements**");

- (b) have and shall maintain in place throughout the Term, and enforce where appropriate, its own policies and procedures to comply with the Relevant Requirements, including adequate procedures under the Bribery Act 2010; and
- (c) not do or omit to do anything that would place the other Party in breach of any Relevant Requirement.

15.2 Each Party shall:

- (a) promptly report to the other Party any request or demand for any undue financial or other advantage of any kind received by that Party in connection with the performance of this Agreement; and
- (b) immediately notify the other Party if a foreign public official exerts a direct or indirect influence over the performance of this Agreement.

15.3 The Sponsor shall not:

- (a) offer or agree to give any person working for or engaged by PGAET or any PGAET Group Company any gift or other consideration which could act as an inducement or a reward for any act or failure to act connected to this Agreement, or any other agreement between the Parties, including PGAET's award to the Sponsor of any of the rights and obligations contained within it; nor
- (b) enter into this Agreement if it has knowledge that, in connection with it, any money has been, or shall be, paid to any person working for or engaged by PGAET or any PGAET Group Company, or that an agreement has been reached to that effect, unless details of any such arrangement have been disclosed in writing to the PGAET and has been approved by PGAET before execution of this Agreement.

15.4 PGAET shall not:

- (a) offer or agree to give any person working for or engaged by the Sponsor (or any other Scottish Body) any gift or other consideration which could act as an inducement or a reward for any act or failure to act connected to this Agreement, or any other agreement between the Parties; nor
- (b) enter into this Agreement if it has knowledge that, in connection with it, any money has been, or shall be, paid to any person working for or engaged by the Sponsor (and/or by any other Scottish Body), or that an agreement has been reached to that effect, unless details of any such arrangement have been disclosed in writing to the Sponsor and has been approved by the Sponsor before execution of this Agreement.

15.5 Each Party shall ensure that any person associated with it who is performing services in connection with this Agreement does so only on the basis of a written contract which imposes on and secures from such person terms equivalent to those in this Clause 15 and the relevant Party shall ensure the compliance by such persons with such terms.

15.6 PGAET may (without prejudice to its other rights under this Agreement and/or at law):

- (a) terminate this Agreement immediately by written notice; and/or
- (b) suspend this Agreement at any time and without liability for such time period as required by it,

in the event of a breach of this Clause 15 by the Sponsor or if it has reasonable grounds to suspect that the Sponsor is in breach of this Clause 15.

15.7 The Sponsor may (without prejudice to their other rights under this Agreement and/or at law):

- (a) terminate this Agreement immediately by written notice; and/or
- (b) suspend this Agreement at any time and without liability for such time period as required by it,

in the event of a breach of this Clause 15 by PGAET or if it has reasonable grounds to suspect that PGAET is in breach of this Clause 15.

15.8 This Clause 15 shall apply irrespective of cause and notwithstanding the negligence or breach of duty (whether statutory or otherwise) of each Party and/or any person working for that Party and/or any third party retained by it.

15.9 For the purpose of this Clause 15, the meaning of adequate procedures and foreign public official and whether a person is associated with another person shall be determined in accordance with section 7(2) of the Bribery Act 2010 (and any guidance issued under section 9 of that Act), sections 6(5) and 6(6) of that Act and section 8 of that Act respectively. For the purposes of this Clause 15 a person associated with a Party includes any subcontractor or agent of the relevant Party.

15.10 The Sponsor warrants, represents and undertakes that all monies used by them to meet its obligations under this Agreement shall come from lawful and legitimate sources.

15.11 Each Party shall allow representatives of the other Party (the "**Auditing Party**") to audit its compliance with the requirements of this Clause 15 and/or Clause 16 on reasonable notice and/or, at the Auditing Party's option, on request to provide the Auditing Party with evidence of its compliance with such requirements, such costs to be borne by the Auditing Party.

15.12 Not used.

15.13 Any breach of this Clause 15 by the Sponsor or PGAET shall constitute a material breach of this Agreement.

16. COMPLIANCE WITH ANTI-SLAVERY AND HUMAN TRAFFICKING LAWS AND POLICIES

16.1 In performing its obligations under this Agreement, each Party shall:

- (a) comply with all applicable anti-slavery and human trafficking laws, statutes, regulations and codes from time to time in force including the Modern Slavery Act 2015;

- (b) have and maintain throughout the Term its own policies and procedures to ensure its compliance;
 - (c) not engage in any activity, practice or conduct that would constitute an offence under sections 1, 2 or 4, of the Modern Slavery Act 2015 if such activity, practice or conduct were carried out in the United Kingdom; and
 - (d) include in its contracts with its subcontractors and suppliers anti-slavery and human trafficking provisions that are at least as onerous as those set out in this Clause 16.
- 16.2 Each Party represents, warrants and undertakes that neither it nor any of its officers, employees or other persons associated with it:
- (a) has been convicted of any offence involving slavery and human trafficking; and
 - (b) has been or is the subject of any investigation, inquiry or enforcement proceedings by any governmental, administrative or regulatory body regarding any offence or alleged offence of or in connection with slavery and human trafficking.
- 16.3 Each Party shall implement due diligence procedures for its subcontractors, suppliers and other participants in its supply chains, to ensure that there is no slavery or human trafficking in its supply chains.
- 16.4 Any breach of this Clause 16 by the Sponsor or PGAET shall constitute a material breach of this Agreement.

17. INSURANCE

- 17.1 The Sponsor shall obtain and maintain during the Term (and for 1 year following expiry of the Term) public liability insurance to a minimum value of [REDACTED] or equivalent currency, along with all such insurances as may be required by Applicable Laws.
- 17.2 At PGAET's request, the Sponsor shall produce copies of both the insurance certificates giving details of cover and the receipts for the current year's premium.
- 17.3 PGAET shall obtain and maintain (or procure the maintenance of) during the Term (and for 1 year following expiry of the Term) public liability insurance to a minimum value of [REDACTED] or equivalent currency, along with all such insurances as may be required by Applicable Laws each of which shall be at an appropriate value for the circumstances.

18. GENERAL

- 18.1 This Agreement shall not constitute either Party as the agent of the other, or create a partnership, joint venture or similar relationship between the Parties, and neither Party shall have the power to obligate or bind the other Party in any manner whatsoever. In all respects, each Party shall act at all times as an independent contractor for all purposes of this Agreement.

18.2 No failure by either Party to exercise, nor any delay in exercising, any right hereunder or at law shall operate as a waiver of that or any other right or remedy of either Party, nor shall any partial exercise preclude any further or other exercise of such right.

18.3 This Agreement shall not be varied unless such variation shall be expressly agreed in writing by both Parties.

18.4 Without prejudice to Clause 2.3, this Agreement constitutes the entire understanding and agreement between the Parties hereto with respect to the subject matter hereof. This Agreement shall supersede and take the place of all prior understandings and agreements, if any, between the Parties with respect to such subject matter, whether written or oral.

18.5 Subject to Clause 18.7, neither Party may assign, transfer, mortgage, charge, sub-contract, declare a trust over a deal in any other manner with any of its rights and obligations under this Agreement without the prior written consent of the other Party not to be unreasonably withheld.

18.6 Subject to Clause 18.7 a person who is not a Party shall have no right under the Contracts (Rights of Third Parties) Act 1999 to enforce any of its terms.

18.7 [REDACTED]

18.8 [REDACTED]

18.9 [REDACTED]

19. DISPUTE RESOLUTION

19.1 In the event of dispute between the Parties under this Agreement, PGAET and the Sponsor shall use reasonable endeavours to resolve any dispute at an operational level between the Parties' respective Points of Contact as soon as possible through negotiation. If the Parties' Points of Contact are unable to resolve the dispute, the dispute shall be referred to the Parties' respective CEO (or equivalent) as soon as possible for resolution.

19.2 If the Parties' respective CEO (or equivalent) are unable to resolve a dispute pursuant to Clause 19.1, then (subject to a dispute pursuant to Clause 9.4, in which case the terms of Clause 9.4 shall first apply) Clause 20 shall apply. Nothing in Clause 19 or Clause 9.4 shall prevent either Party from taking immediate action (including, but not limited to, by raising court proceedings) to protect or enforce any of its rights and/or remedies at any time.

20. GOVERNING LAW AND JURISDICTION

20.1 This Agreement shall be governed by and interpreted in accordance with the laws of England and Wales.

20.2 The Parties irrevocably agree to submit to the exclusive jurisdiction of the courts of England and Wales with regard to any dispute which arises out of or in connection with this Agreement or its subject matter or formation (including non-contractual disputes or claims) shall be referred for settlement to the English courts.

IN WITNESS WHEREOF the Parties hereto have caused their duly authorised representatives to sign this Agreement on their behalf the day and year first before written.

Signed by)
a duly authorised representative of)
PGA EUROPEAN TOUR)

Signed by)
a duly authorised representative of)
VISITSCOTLAND)

SCHEDULE 1
Sponsorship Rights

[REDACTED]

■ [REDACTED]

[REDACTED]

■ [REDACTED]

[REDACTED]

■ [REDACTED]

[REDACTED]

[REDACTED]

■ [REDACTED]

■ [REDACTED]

■ [REDACTED]

■ [REDACTED]

■ [REDACTED]

[REDACTED]

■ [REDACTED]

■ [REDACTED]

■ [REDACTED]

■ [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

■ [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

SCHEDULE 2

Part A - Sponsor Marks



Part B – Tournament Mark



Attachment 4

Attached to email of 29 July 2025 at 08:56

THIS AGREEMENT IS DATED

BETWEEN:

1. **PGA EUROPEAN TOUR**, a company limited by guarantee incorporated in England and Wales under registered number 1867610 and whose registered office is at Wentworth Drive, Virginia Water, Surrey, GU25 4LX, United Kingdom ("PGAET"); and
2. **VISITSCOTLAND**, an executive non-departmental public body established under the Development of Tourism Act 1969 ~~as amended under the Tourist Boards (Scotland) Act 2006, and~~ whose principal office is at VisitScotland, Waverley Court, 4 East Market Street, Edinburgh, EH8 8BG ~~and which includes the events team EventScotland~~ (the "Sponsor")

(each a "Party" and together the "Parties").

WHEREAS:

(A) PGAET sanctions a series of professional golf tournaments known as the 'DP World Tour' (the "DP World Tour").

~~(B)~~ The DP World Tour includes a golf tournament currently known as the "Nexo Championship", scheduled to played at the Venue on the Tournament Dates (the "Tournament").

~~(C)~~(B)

~~(D)~~(C) PGAET has agreed to grant the Sponsor certain sponsorship, advertising and promotional rights in relation to the Tournament for use by the Sponsor in connection with the promotion of its Brand (as defined below) and on the terms and subject to the conditions set out in terms of this Agreement.

IT IS HEREBY AGREED AS FOLLOWS:

1. INTERPRETATION

1.1 In this Agreement, the following words and expressions shall (unless the context requires otherwise) have the meanings respectively set out opposite them:

"Affiliate"	means in respect of any entity, another entity that, directly or indirectly, Controls, is Controlled by, or is under common Control with, the aforementioned entity;
"Ambush Marketing"	means any activity, commercial or non-commercial, which may reasonably imply an association or affiliation with PGAET and which shall include, without limitation, the display or distribution of advertising materials or products with the intention of gaining exposure for any brand unless such activity is specifically permitted by the terms of this Agreement or has been otherwise authorised by PGAET;

"Applicable Laws"	means all local, national and international laws, regulations, directives and decrees to which: (i) a Party is subject which are applicable to the exercise of that Party's rights or the performance of that Party's obligations under this Agreement; or (ii) in the case of a third party, that third party is subject in relation to the matters specified;
"Brand"	means the Sponsor's tourism brand "VISITSCOTLAND", which is owned and controlled by the Sponsor, to the extent falling within the Brand Sector and shall include without limitation, Scotland as a tourist and/or golfing destination;
"Brand Guidelines"	means the brand guidelines issued by PGAET from time to time in relation to the usage of the Tournament Marks and the Tournament Title and the Designation, the current version of which has been supplied to the Sponsor;
"Brand Sector"	means governmental tourism and/or governmental economic agency, authority or board;
"Confidential Information"	means all information, whether in paper, electronic, or visual or other form, designated as confidential by either Party together with all other information which relates to the business, finances, affairs, products, developments, trade secrets, know-how, personnel, customers and suppliers of either Party or its related companies or information which may reasonably be regarded as the confidential information of the disclosing party including without limitation the contents of this Agreement;
"Control"	means in respect of an entity, the possession, directly or indirectly, of the power to direct or cause the direction of the management or policies of another whether through the beneficial ownership of more than 50% (fifty per cent) of the issued share capital, by agreement or otherwise;
"Controller"	has the meaning given to it in the applicable Data Protection Legislation;
"Data Protection Legislation"	means the General Data Protection Regulation (Regulation (EU) 2016/679), UK GDPR, the Data Protection Act 2018 and/or any corresponding or equivalent national laws or regulations and any replacement, amendment, re-enactments or consolidation of the same from time to time;
"Designation"	has the meaning given in paragraph 1.2 of Schedule 1;
"Direct Competitor"	means any third party (including without limitation any national body) operating within and/or carrying on business within the tourism and/or destination sector (excluding Brand Sector agencies, authorities or boards) provided that any non-governmental third party shall not be deemed a Direct Competitor so long as any activity (whether marketing,

	advertising or otherwise) of such third party in connection with the Tournament relates only to Scotland as a tourism and/or destination offering;
“Effective Date”	means the date of this Agreement;
“Force Majeure Event”	means any event preventing the performance of any provision of this Agreement arising from or attributable to acts, events, omissions or accidents which are beyond the reasonable control of a Party (other than lack of funds on the part of the Sponsor) including, without limitation, any abnormally inclement weather, flood, lightning, storm, fire, explosion, earthquake, subsidence, structural damage, disease, epidemic or pandemic or other natural physical disaster, failure or shortage of power supplies, war, military operations, riot, crowd disorder, strike, lock-outs or other industrial action, period of national mourning, terrorist action or threat of action, civil commotion and any legislation, regulation, ruling or omission (including failure to grant any necessary permission) of any relevant government, court or competent national authority;
“Highlands & Islands Enterprise”	established by the Enterprise and New Towns (Scotland) Act 1990, and having principal office at An Lochran, 10 Inverness Campus, Inverness, IV2 5NA;
“IPR”	means patents, utility models, rights to inventions, copyright and neighbouring and related rights, trade marks and service marks, business names and domain names, rights in get-up and trade dress, goodwill and the right to sue for passing off or unfair competition, rights in designs, database rights, rights to use, and protect the confidentiality of, confidential information (including know-how and trade secrets), and all other intellectual property rights, in each case whether registered or unregistered and including all applications and rights to apply for and be granted, renewals or extensions of, and rights to claim priority from, such rights and all similar or equivalent rights or forms of protection which subsist or will subsist now or in the future in any part of the world;
“PGAET Group Company”	means any Affiliate of PGAET;
“PGAET Website”	means www.europeantour.com or such other url as is notified to the Sponsor from time to time;
“Personal Data”	has the meaning given to it in the applicable Data Protection Legislation;
“Points of Contact”	means those points of contact set out in Clause 14 below;
“Race”	means PGAET’s season-long competition on the DP World Tour currently known as the ‘Race to Dubai’ (including any

	subsequent title by which this competition may become known);
"Ranking"	means PGAET's ranking system in relation to the Race which currently ranks professional golfers based on money earned during the Race;
"Regulations"	has the meaning given in Clause 1.8;
"Scottish Body"	means each of the Sponsor, The Scottish Ministers, Scottish Enterprise and Scottish Development International and any other public body responsible (subsequent to the date hereof) for performing any of the functions currently performed by The Scottish Ministers, the Sponsor, Scottish Enterprise and/or Scottish Development International;
"Scottish Development International"	is a partnership between the Scottish Government, Scottish Enterprise and Highlands & Islands Enterprise. It attracts inward investment to Scotland and assists Scottish-based companies to trade overseas;
"Scottish Enterprise"	Established by the Enterprise and New Towns (Scotland) Act 1990 whose principal office is at Atrium Court, 50 Waterloo Street, Glasgow G2 6HQ;
"Scottish Ministers"	means The Scottish Ministers of St Andrew's House, Regent Road, Edinburgh, Scotland EH1 3DG;
"Shared Personal Data"	means Personal Data received by a Party from or on behalf of the other Party in relation to hospitality passes, attendance of the Pro-am sessions, golf clinics and/or fourballs allocated to the Sponsor under this Agreement (which the Parties envisage will consist primarily of names and contact details) or such other Personal Data agreed to be shared between the Parties;
"Sponsor Marks"	means the names, marks and/or and logos owned or controlled by the Sponsor and set out in Part A of Schedule 2, or such other designs, logo, trade names or marks as the Sponsor may notify to PGAET in writing in place of those at Part A of Schedule provided they relate only to the Brand and Brand Sector;
"Sponsor Materials"	means any and all items, products, services and promotional, marketing or advertising materials (including premiums) produced by or on behalf of the Sponsor in accordance with this Agreement which bear the Tournament Marks and/or the Tournament Title and/or the Designation and/or Venue IP and/or otherwise associate the Sponsor with the Tournament or PGAET;
"Sponsorship Fee"	means the amounts payable by the Sponsor pursuant to Clause 4.1;
"Sponsorship Rights"	means the sponsorship rights granted by PGAET to the Sponsor under this Agreement as set out in Schedule 1;
"Term"	means the term of this Agreement as described in Clause 2;

Commented [WAH1]: These are not defined terms - please either define or remove

Commented [GB2R1]: Added - thanks

"Tournament Dates"	means 7-10 August 2025;
"Tournament Marks"	means (subject to Clause 5.1(d)) the logo licensed by PGAET to sponsors of the Tournament from time to time (a copy of which shall be provided by PGAET in advance of the relevant edition of the Tournament). As at the date of signing of this Agreement, the Tournament Mark is as set out in Part B of Schedule 2;
"Tournament Title"	means the "Nexo Championship", or such other name or names as PGAET may communicate to the Sponsor from time to time in accordance with the process set out at Clause 5.2(c);
"UK GDPR"	has the meaning given to it in the Data Protection Act 2018; and
"Venue"	means Trump International Golf Links, Aberdeenshire, Scotland.

- 1.2 The headings to the Clauses in this Agreement are for convenience only and do not affect the meaning of this Agreement. All references to this Agreement include the Schedules and the recitals, which are deemed to form part hereof.
- 1.3 All references in this Agreement to Clauses, Schedules or paragraphs are (unless a reference is specifically made to another agreement) to clauses of or schedules to this Agreement or to paragraphs of the Schedules.
- 1.4 Unless the context does not so admit, reference to the singular should include the plural and vice versa.
- 1.5 Any phrase introduced by the terms "including", "include", "in particular" or any similar expression shall be construed as illustrative and shall not limit the sense of the words preceding those terms.
- 1.6 A reference to a "person" includes a natural person, corporate or unincorporated body (whether or not having separate legal personality).
- 1.7 A reference to "writing" or "written" includes email unless expressly stated otherwise.

1.8



2. TERM

This Agreement shall take effect on and from the Effective Date and, unless terminated earlier in accordance with the terms of this Agreement, shall continue until the date which falls 30 (~~one hundred and twenty~~thirty) days following the conclusion of the Tournament when it shall automatically expire (the "Term").

3. SPONSORSHIP RIGHTS

3.1 In consideration for the payment of the Sponsorship Fee and the Sponsor's performance of its obligations under this Agreement, PGAET hereby grants the Sponsorship Rights to the Sponsor on a non-exclusive (subject to Clause 3.2) basis for use in connection with the promotion of the Brand during the Term.

3.2 PGAET agrees:

(a) [Redacted]

(b) [Redacted]

(c) [Redacted]

3.3 All rights not expressly granted to the Sponsor under this Agreement are hereby reserved to PGAET, including without limitation:

(a) [Redacted]

(b) [Redacted]

(c) [REDACTED]

3.4 Subject always to Clause 3.6, the Parties acknowledge and agree that:

(a) [REDACTED]

(b) [REDACTED]

(c) [REDACTED]

3.5 [REDACTED]

3.6 [REDACTED]

4. CONSIDERATION

4.1 In consideration of the grant of Sponsorship Rights, the Sponsor hereby agrees to pay to PGAET the total sum of £150,000 (one hundred fifty thousand pounds) plus VAT, if applicable and in accordance with Clause 4.4, in the following instalments:

(a) [REDACTED] plus VAT within 14 days of execution of this Agreement; and

(b) [REDACTED] plus VAT within 14 days of the completion of the Tournament.

4.2 NOT USED

4.3 All amounts payable by the Sponsor pursuant to this Agreement shall be paid by electronic transfer into PGAET's nominated bank account.

4.4 The Sponsorship Fee is exclusive of any and all taxes that may be payable in relation thereto and the Sponsor shall additionally pay any taxes, duties or levies (including without limitation VAT or equivalent sales tax in any jurisdiction) payable on the Sponsorship Fee to PGAET. Where VAT is applicable PGAET and the Sponsor will, if required, reasonably apportion the Sponsorship Fee across the rights being granted, and PGAET shall charge VAT only on those items that are required.

4.5 [REDACTED]

4.6 [REDACTED]

(a) [REDACTED]

(b) [REDACTED]

4.7 All payments by the Sponsor pursuant to this Agreement are subject to the Sponsor's receipt of a valid invoice from PGAET.

5. PGAET OBLIGATIONS

5.1 PGAET represents, warrants and undertakes to the Sponsor:

(a) [REDACTED]

(b) [REDACTED]

(c) [Redacted]

(d) [Redacted]

(e) [Redacted]

(f) [Redacted]

(g) [Redacted]

(h) [Redacted]

5.2 [Redacted]

(a) [Redacted]

(b) [Redacted]

(c) [Redacted]

5.3 [Redacted]

(a) [Redacted]

(b) [Redacted]

6. SPONSOR OBLIGATIONS

6.1 The Sponsor hereby represents, warrants and undertakes:

(a) [Redacted]

(b) [Redacted]

(c) [Redacted]

(d) [Redacted]

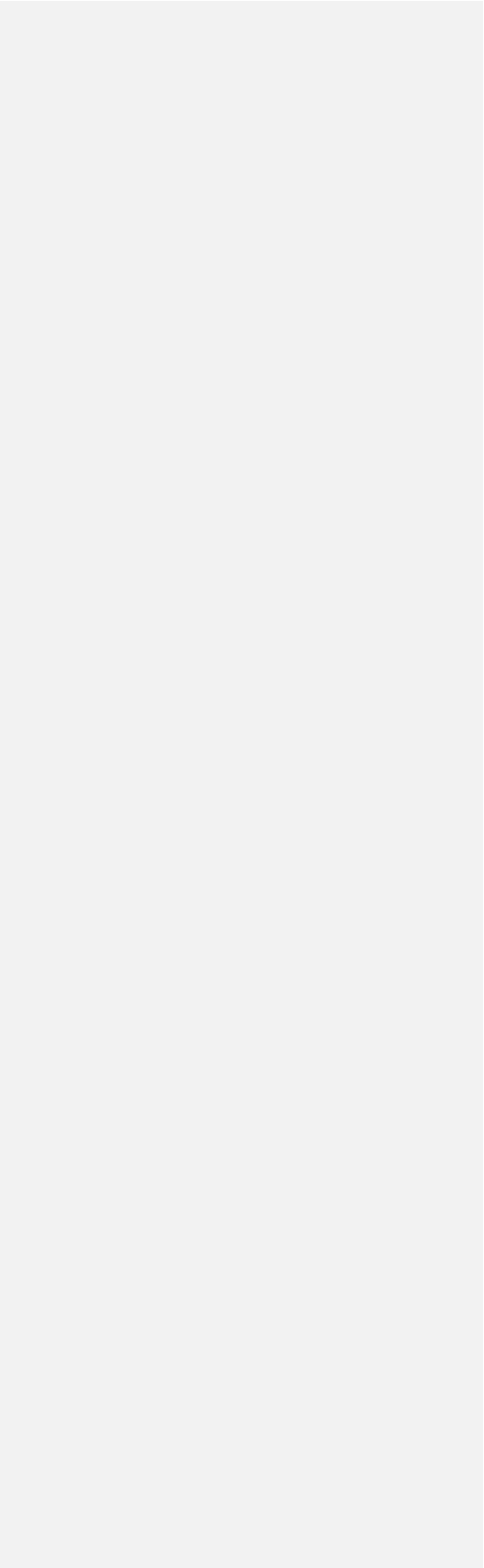
(e) [Redacted]

(f) [Redacted]

(g) [Redacted]

(h) [Redacted]

(i) [Redacted]



(j) [REDACTED]

(k) [REDACTED]

7. INTELLECTUAL PROPERTY AND DATA PROTECTION

7.1 [REDACTED]

7.2 [REDACTED]

(a) [REDACTED]

(b) [REDACTED]

(c) [REDACTED]

7.3 [REDACTED]

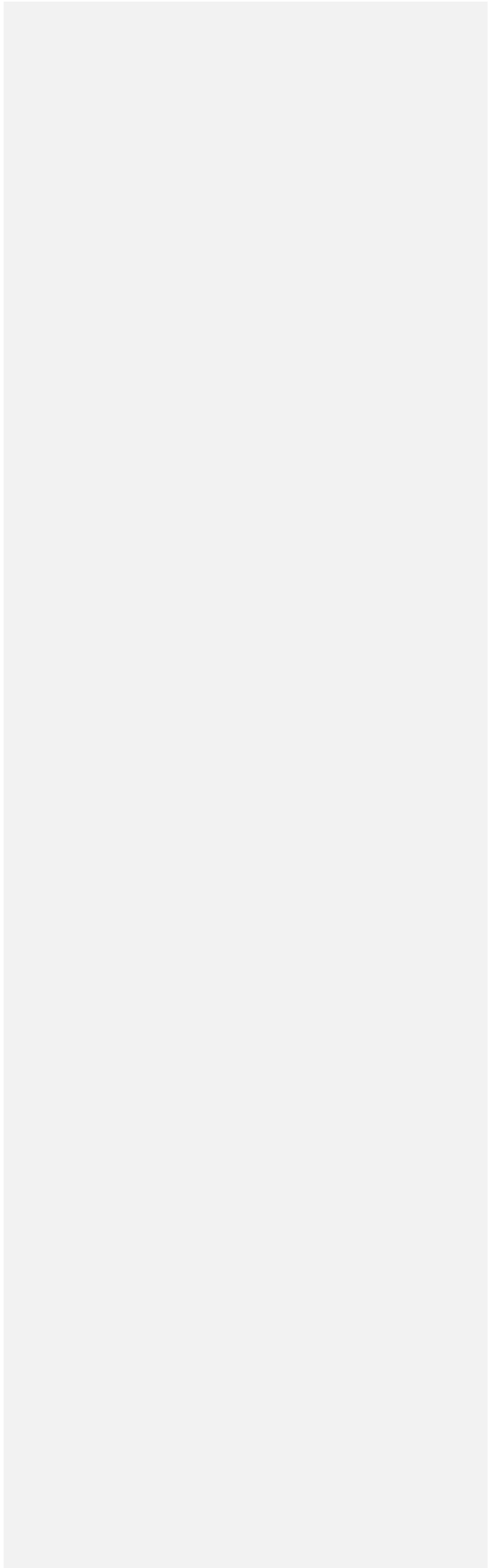
7.4 [REDACTED]

(a) [REDACTED]

(b) [REDACTED]

(c) [REDACTED]

(d) [REDACTED]



[Redacted]

(e)

[Redacted]

7.5

(a)

[Redacted]

(b)

[Redacted]

(c)

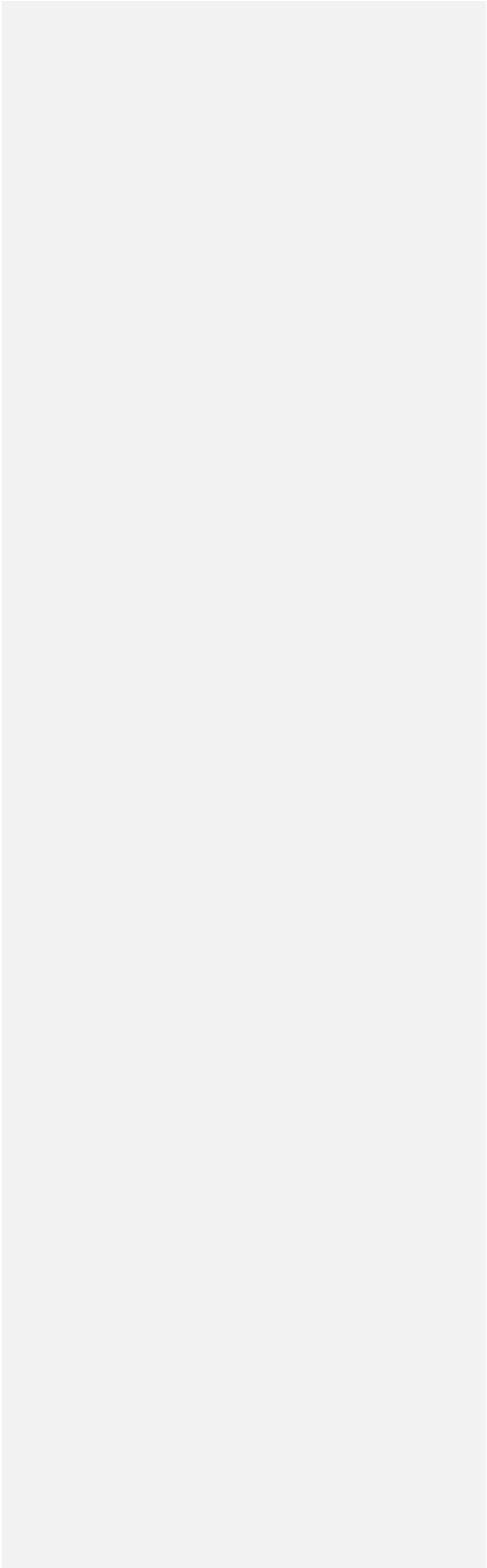
[Redacted]

7.6

[Redacted]

7.7

[Redacted]



7.8 [Redacted]

(a) [Redacted]

(b) [Redacted]

(c) [Redacted]

7.9 [Redacted]

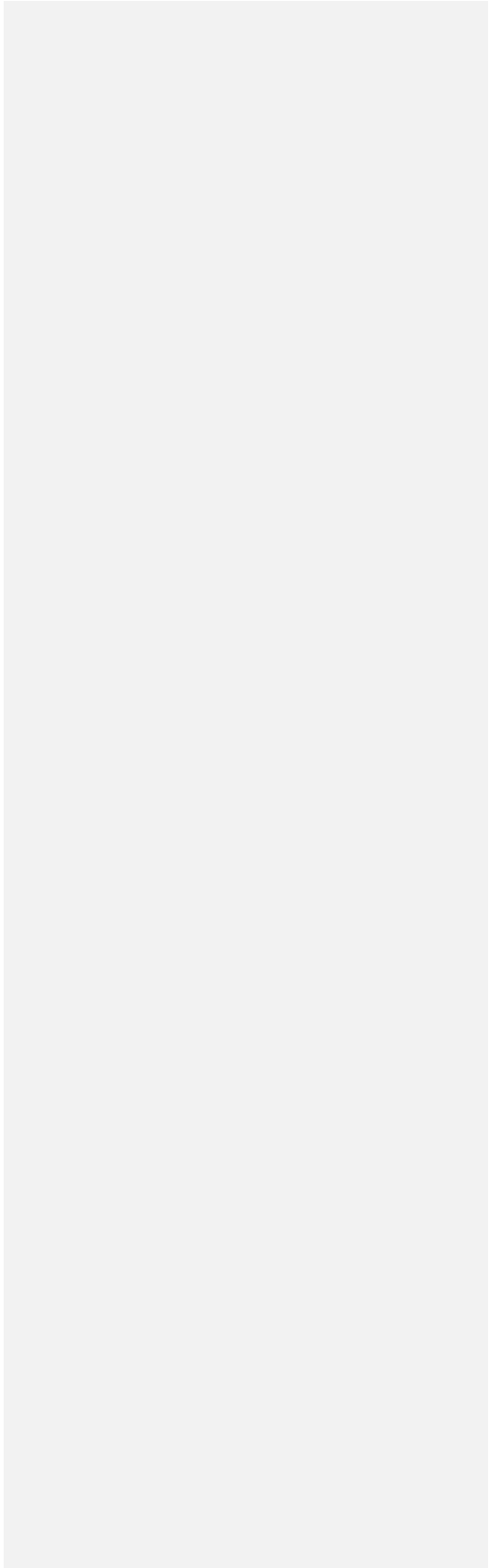
7.10 [Redacted]

7.11 [Redacted]

(a) [Redacted]

(b) [Redacted]

7.12 [Redacted]



7.13

[REDACTED]

7.14 The Parties agree that each Party shall be a Controller of the Shared Personal Data.

7.15 Each Party agrees that in the performance of its respective obligations under this Agreement and in respect of any processing of the Shared Personal Data, it shall comply with the provisions of the Data Protection Legislation.

7.16 Subject to the Shared Personal Data, it is not anticipated that any Personal Data will be shared between the Parties in connection with this Agreement. If it is proposed that any Personal Data (excluding the Shared Personal Data) will be shared between the Parties in connection with this Agreement, the Parties shall enter into a detailed data sharing or processing agreement prior to any such Personal Data being shared.

7.17 To the extent that there is any controller to controller transfer of Shared Personal Data by a Party (the "**Disclosing Party**") to the other Party (the "**Receiving Party**"), the Disclosing Party warrants that it has taken the necessary steps (including, to the extent necessary under the Data Protection Legislation, putting all necessary consents or notices in place) to enable the lawful transfer of the Shared Personal Data to the Receiving Party such that the Receiving Party is lawfully permitted to use and process such Shared Personal Data for the purposes for which it has been transferred.

8. **TERMINATION**

8.1

[REDACTED]

(a)

[REDACTED]

(b)

[REDACTED]

8.2 [Redacted]

8.3 [Redacted]

(a) [Redacted]

(b) [Redacted]

8.4 [Redacted]

(a) [Redacted]

(b) [Redacted]

9. CONSEQUENCES OF TERMINATION

9.1 The expiry or termination of this Agreement shall be without prejudice to any rights which have accrued to either of the Parties under this Agreement.

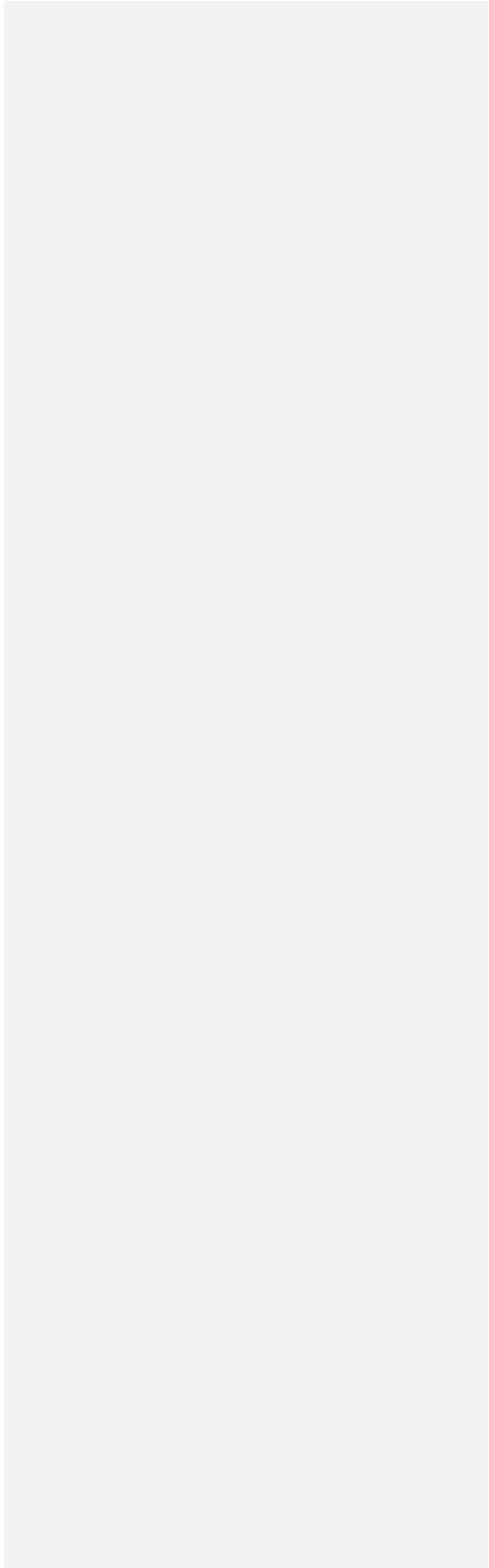
9.2 Upon the termination or expiry of this Agreement:

(a) [Redacted]

(b) [Redacted];

(c) [Redacted]

(d) [Redacted]



[Redacted]

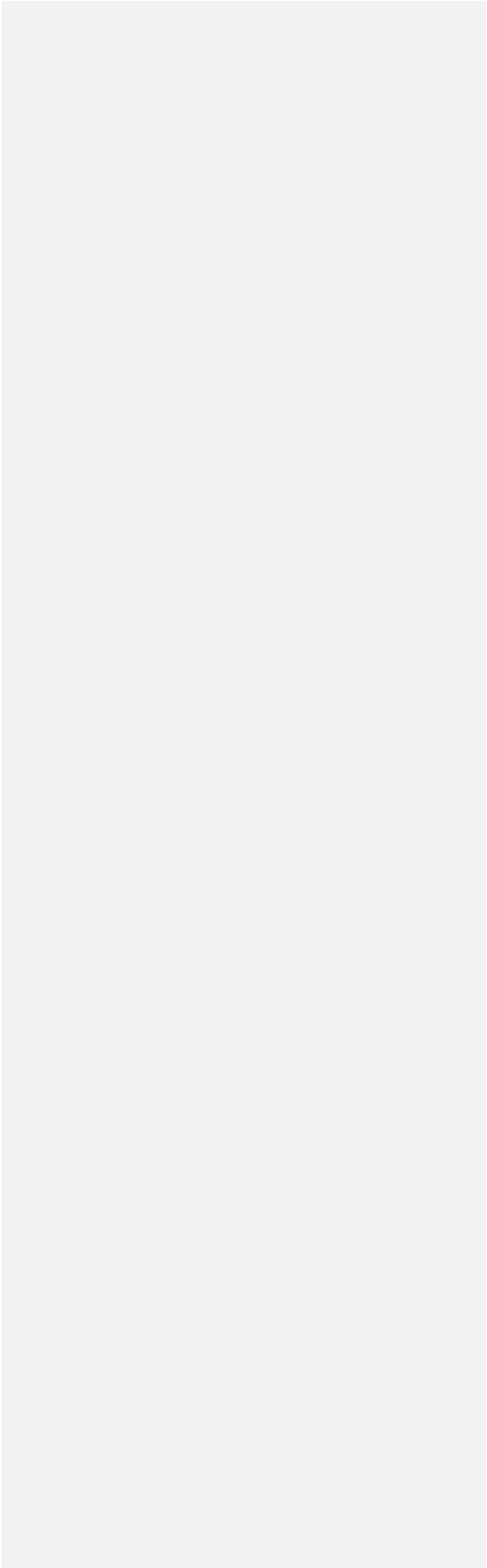
(e) [Redacted]

(f) [Redacted]

9.3 [Redacted]

9.4 [Redacted]

9.5 [Redacted]



9.6

[REDACTED]

(a)

[REDACTED]

(b)

[REDACTED]

10. FORCE MAJEURE

10.1 (Subject to the terms of this Clause 10) (and without prejudice to Sponsor's right to [REDACTED] permitted by Clause 9.5) neither Party is liable for failure to perform, or delay in performing, any of its obligations under this Agreement insofar as the performance of such obligations is prevented by a Force Majeure Event (including but not limited to where such Force Majeure Event results in the cancellation of a Tournament). The aforementioned is subject to the Party which is prevented or delayed in the performance of any of its obligations under this Agreement by reason of Force Majeure (the "**Affected Party**"), having (i) issued written notice to the other Party pursuant to Clause 10.2 and (ii) having taken all reasonable steps to avoid such failure or delay in performance.

10.2 If either Party is unable to perform its duties and obligations under this Agreement (or is delayed in doing so) as a direct result of a Force Majeure Event, that Party shall as soon as reasonably practicable give written notice to the other of the inability stating the reason in question. The Affected Party shall use all reasonable endeavours to recommence its affected operations in order for it to perform its obligations as soon as reasonably practicable. The operation of this Agreement in respect of the obligations prevented by the Force Majeure shall be suspended during the period (and only during the period) in which the Force Majeure Event continues. Upon the Force Majeure Event ceasing to exist the Party relying upon it shall give written advice to the other of this fact.

10.3

[REDACTED]

11. INDEMNITY AND LIMITATION OF LIABILITY

11.1 Nothing in this Agreement shall exclude or limit either Party's liability for:

- (a) death or personal injury caused by its negligence or the negligence of its employees, agents or subcontractors;
- (b) fraud or fraudulent misrepresentation; or

(c) for any other liability which cannot be limited or excluded by Applicable Law.

11.2 [Redacted]

11.3 [Redacted]

11.4 [Redacted]

(a) [Redacted]

(b) [Redacted]

(i) [Redacted]

(ii) [Redacted]

11.5 [Redacted]

11.6 [Redacted]

(a) [Redacted]

(b) [Redacted]

[Redacted]

11.7 [Redacted]

(a) [REDACTED]

(b) [REDACTED]

11.8 [REDACTED]

11.8.1 [REDACTED]

11.8.2 [REDACTED]

11.9 [REDACTED]

11.10 [REDACTED]

12. CONFIDENTIALITY AND ANNOUNCEMENTS

12.1 [REDACTED]

12.2 [REDACTED]

12.3 [REDACTED]

12.4 PGAET acknowledges that the Sponsor and certain of the Scottish Bodies (the "Public Sector Bodies") are subject to the requirements of certain access to information legislation (including, without limitation, the Freedom of Information (Scotland) Act 2002, the Access to Environmental Information (Scotland) Regulations 2004, the Public Services Reform (Scotland) Act 2010 or (as applicable) equivalent or similar legislation applicable in other parts of the United Kingdom (the "Information Laws"). PGAET acknowledges that the Sponsor and/or the

Public Sector Bodies may be obliged under the Information Laws to disclose information relating to PGAET, including Confidential Information. The Sponsor shall, where legally permissible, take reasonable steps to give PGAET advance notice of the proposed disclosure of any of PGAET's Confidential Information, or if that is not legally permissible, to draw the relevant disclosure to PGAET's attention as soon as reasonably practicable after any such disclosure. PGAET acknowledges that the relevant Public Sector Body will be responsible for determining in its absolute discretion whether any information is required to be disclosed in accordance with the Information Laws and, to the extent required by Information Laws, that nothing in this Agreement shall prevent any Public Sector Body from disclosing (and neither the Sponsor, nor any other Public Sector Body shall have any liability to PGAET in connection with the disclosure of) any information disclosed pursuant to and in accordance with the Information Laws.

13. POINTS OF CONTACT

The principal point of contact for each Party (unless the other Party is notified otherwise in writing) shall be:

- (a) PGAET: [REDACTED], Partnership Manager; email [REDACTED]@etghq.com (with a copy to legal@europeantour.com)
- (b) Sponsor: [REDACTED], Head of Events, email: [REDACTED]@eventscotland.org (with a copy to legalnotices@visitscotland.com).

14. NOTICES

14.1 Any notice required or permitted to be given, deposited or served under this Agreement, shall be in writing and shall be given or served personally or by leaving the same or sending the same by first class post (to the address notified by the relevant Party for the purposes of this Clause 14 (or if no address has been so notified by a Party for the purposes of this Clause 14, notices shall be sent to the Party's registered office (if a company) or (in any other case) its principal place of business of the other party)), or email, in each case at or to the Points of Contact (or such other person as may be notified by the relevant Party). Any notice given or served by:

- (a) post shall be deemed to be given or served on the second business day after the same was posted and in providing that any notice was so given or served it shall be necessary only to prove that the same was properly addressed and posted; and
- (b) email, at the time the email is sent provided that if it is not sent on a business day or it is sent on a business day but after 16:00 (GMT), it shall be the next business day.

15. PREVENTION OF CORRUPTION

15.1 Each Party shall:

- (a) comply with all Applicable Laws, regulations, codes and guidance relating to anti-bribery and anti-corruption, including the Bribery Act 2010, the Proceeds of Crime Act 2002 and any sanctions requirements or terrorist lists under any Applicable Law ("**Relevant Requirements**");

- (b) have and shall maintain in place throughout the Term, and enforce where appropriate, its own policies and procedures to comply with the Relevant Requirements, including adequate procedures under the Bribery Act 2010; and
- (c) not do or omit to do anything that would place the other Party in breach of any Relevant Requirement.

15.2 Each Party shall:

- (a) promptly report to the other Party any request or demand for any undue financial or other advantage of any kind received by that Party in connection with the performance of this Agreement; and
- (b) immediately notify the other Party if a foreign public official exerts a direct or indirect influence over the performance of this Agreement.

15.3 The Sponsor shall not:

- (a) offer or agree to give any person working for or engaged by PGAET or any PGAET Group Company any gift or other consideration which could act as an inducement or a reward for any act or failure to act connected to this Agreement, or any other agreement between the Parties, including PGAET's award to the Sponsor of any of the rights and obligations contained within it; nor
- (b) enter into this Agreement if it has knowledge that, in connection with it, any money has been, or shall be, paid to any person working for or engaged by PGAET or any PGAET Group Company, or that an agreement has been reached to that effect, unless details of any such arrangement have been disclosed in writing to the PGAET and has been approved by PGAET before execution of this Agreement.

15.4 PGAET shall not:

- (a) offer or agree to give any person working for or engaged by the Sponsor (or any other Scottish Body) any gift or other consideration which could act as an inducement or a reward for any act or failure to act connected to this Agreement, or any other agreement between the Parties; nor
- (b) enter into this Agreement if it has knowledge that, in connection with it, any money has been, or shall be, paid to any person working for or engaged by the Sponsor (and/or by any other Scottish Body), or that an agreement has been reached to that effect, unless details of any such arrangement have been disclosed in writing to the Sponsor and has been approved by the Sponsor before execution of this Agreement.

15.5 Each Party shall ensure that any person associated with it who is performing services in connection with this Agreement does so only on the basis of a written contract which imposes on and secures from such person terms equivalent to those in this Clause 15 and the relevant Party shall ensure the compliance by such persons with such terms.

15.6 PGAET may (without prejudice to its other rights under this Agreement and/or at law):

- (a) terminate this Agreement immediately by written notice; and/or
- (b) suspend this Agreement at any time and without liability for such time period as required by it,

in the event of a breach of this Clause 15 by the Sponsor or if it has reasonable grounds to suspect that the Sponsor is in breach of this Clause 15.

15.7 The Sponsor may (without prejudice to their other rights under this Agreement and/or at law):

- (a) terminate this Agreement immediately by written notice; and/or
- (b) suspend this Agreement at any time and without liability for such time period as required by it,

in the event of a breach of this Clause 15 by PGAET or if it has reasonable grounds to suspect that PGAET is in breach of this Clause 15.

15.8 This Clause 15 shall apply irrespective of cause and notwithstanding the negligence or breach of duty (whether statutory or otherwise) of each Party and/or any person working for that Party and/or any third party retained by it.

15.9 For the purpose of this Clause 15, the meaning of adequate procedures and foreign public official and whether a person is associated with another person shall be determined in accordance with section 7(2) of the Bribery Act 2010 (and any guidance issued under section 9 of that Act), sections 6(5) and 6(6) of that Act and section 8 of that Act respectively. For the purposes of this Clause 15 a person associated with a Party includes any subcontractor or agent of the relevant Party.

15.10 The Sponsor warrants, represents and undertakes that all monies used by them to meet its obligations under this Agreement shall come from lawful and legitimate sources.

15.11 Each Party shall allow representatives of the other Party (the "**Auditing Party**") to audit its compliance with the requirements of this Clause 15 and/or Clause 16 on reasonable notice and/or, at the Auditing Party's option, on request to provide the Auditing Party with evidence of its compliance with such requirements, such costs to be borne by the Auditing Party.

15.12 Not used.

15.13 Any breach of this Clause 15 by the Sponsor or PGAET shall constitute a material breach of this Agreement.

16. COMPLIANCE WITH ANTI-SLAVERY AND HUMAN TRAFFICKING LAWS AND POLICIES

16.1 In performing its obligations under this Agreement, each Party shall:

- (a) comply with all applicable anti-slavery and human trafficking laws, statutes, regulations and codes from time to time in force including the Modern Slavery Act 2015;

- (b) have and maintain throughout the Term its own policies and procedures to ensure its compliance;
- (c) not engage in any activity, practice or conduct that would constitute an offence under sections 1, 2 or 4, of the Modern Slavery Act 2015 if such activity, practice or conduct were carried out in the United Kingdom; and
- (d) include in its contracts with its subcontractors and suppliers anti-slavery and human trafficking provisions that are at least as onerous as those set out in this Clause 16.

16.2 Each Party represents, warrants and undertakes that neither it nor any of its officers, employees or other persons associated with it:

- (a) has been convicted of any offence involving slavery and human trafficking; and
- (b) has been or is the subject of any investigation, inquiry or enforcement proceedings by any governmental, administrative or regulatory body regarding any offence or alleged offence of or in connection with slavery and human trafficking.

16.3 Each Party shall implement due diligence procedures for its subcontractors, suppliers and other participants in its supply chains, to ensure that there is no slavery or human trafficking in its supply chains.

16.4 Any breach of this Clause 16 by the Sponsor or PGAET shall constitute a material breach of this Agreement.

17. INSURANCE

17.1 The Sponsor shall obtain and maintain during the Term (and for 1 year following expiry of the Term) public liability insurance to a minimum value of [REDACTED] or equivalent currency, along with all such insurances as may be required by Applicable Laws.

17.2 At PGAET's request, the Sponsor shall produce copies of both the insurance certificates giving details of cover and the receipts for the current year's premium.

17.3 PGAET shall obtain and maintain (or procure the maintenance of) during the Term (and for 1 year following expiry of the Term) public liability insurance to a minimum value of [REDACTED] or equivalent currency, along with all such insurances as may be required by Applicable Laws each of which shall be at an appropriate value for the circumstances.

18. GENERAL

18.1 This Agreement shall not constitute either Party as the agent of the other, or create a partnership, joint venture or similar relationship between the Parties, and neither Party shall have the power to obligate or bind the other Party in any manner whatsoever. In all respects, each Party shall act at all times as an independent contractor for all purposes of this Agreement.

- 18.2 No failure by either Party to exercise, nor any delay in exercising, any right hereunder or at law shall operate as a waiver of that or any other right or remedy of either Party, nor shall any partial exercise preclude any further or other exercise of such right.
- 18.3 This Agreement shall not be varied unless such variation shall be expressly agreed in writing by both Parties.
- 18.4 Without prejudice to Clause 2.3, this Agreement constitutes the entire understanding and agreement between the Parties hereto with respect to the subject matter hereof. This Agreement shall supersede and take the place of all prior understandings and agreements, if any, between the Parties with respect to such subject matter, whether written or oral.
- 18.5 Subject to Clause 18.7, neither Party may assign, transfer, mortgage, charge, sub-contract, declare a trust over a deal in any other manner with any of its rights and obligations under this Agreement without the prior written consent of the other Party not to be unreasonably withheld.
- 18.6 Subject to Clause 18.7 a person who is not a Party shall have no right under the Contracts (Rights of Third Parties) Act 1999 to enforce any of its terms.

18.7 

18.8 

18.9 

19. DISPUTE RESOLUTION

19.1 In the event of dispute between the Parties under this Agreement, PGAET and the Sponsor shall use reasonable endeavours to resolve any dispute at an operational level between the Parties' respective Points of Contact as soon as possible through negotiation. If the Parties' Points of Contact are unable to resolve the dispute, the dispute shall be referred to the Parties' respective CEO (or equivalent) as soon as possible for resolution.

19.2 If the Parties' respective CEO (or equivalent) are unable to resolve a dispute pursuant to Clause 19.1, then (subject to a dispute pursuant to Clause 9.4, in which case the terms of Clause 9.4 shall first apply) Clause 20 shall apply. Nothing in Clause 19 or Clause 9.4 shall prevent either Party from taking immediate action (including, but not limited to, by raising court proceedings) to protect or enforce any of its rights and/or remedies at any time.

20. GOVERNING LAW AND JURISDICTION

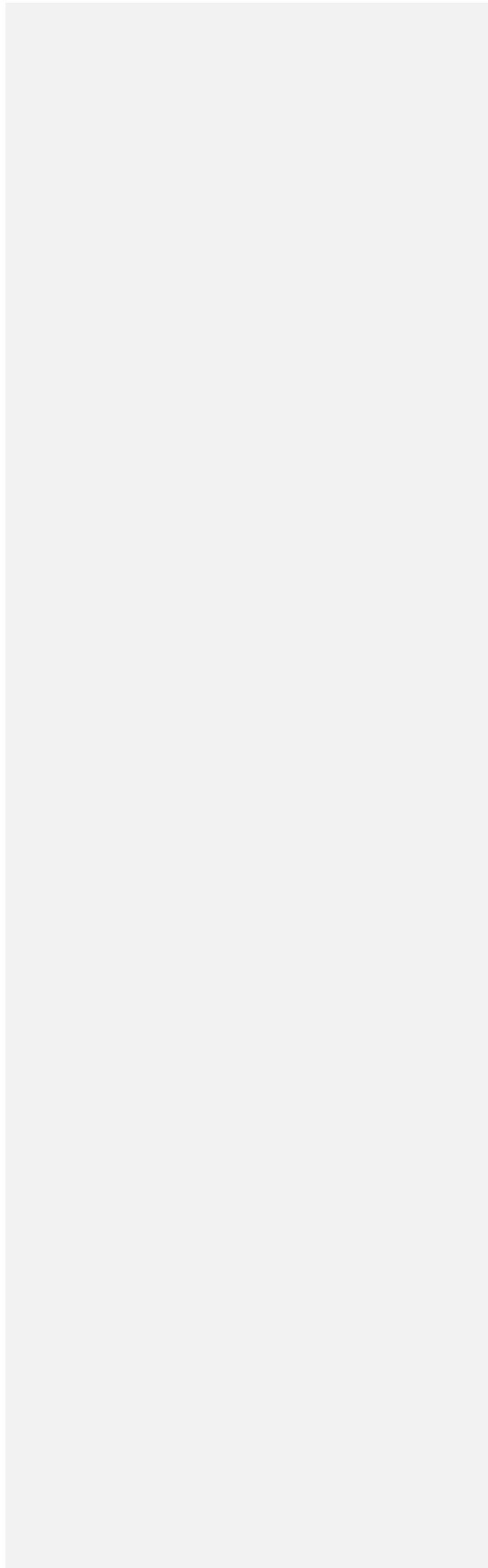
20.1 This Agreement shall be governed by and interpreted in accordance with the laws of England and Wales.

20.2 The Parties irrevocably agree to submit to the exclusive jurisdiction of the courts of England and Wales with regard to any dispute which arises out of or in connection with this Agreement or its subject matter or formation (including non-contractual disputes or claims) shall be referred for settlement to the English courts.

IN WITNESS WHEREOF the Parties hereto have caused their duly authorised representatives to sign this Agreement on their behalf the day and year first before written.

Signed by)
a duly authorised representative of)
PGA EUROPEAN TOUR)

Signed by)
a duly authorised representative of)
VISITSCOTLAND)



SCHEDULE 1
Sponsorship Rights

[REDACTED]

■ [REDACTED]

[REDACTED]

■ [REDACTED]

[REDACTED]

■ [REDACTED]

[REDACTED]

[REDACTED]

—

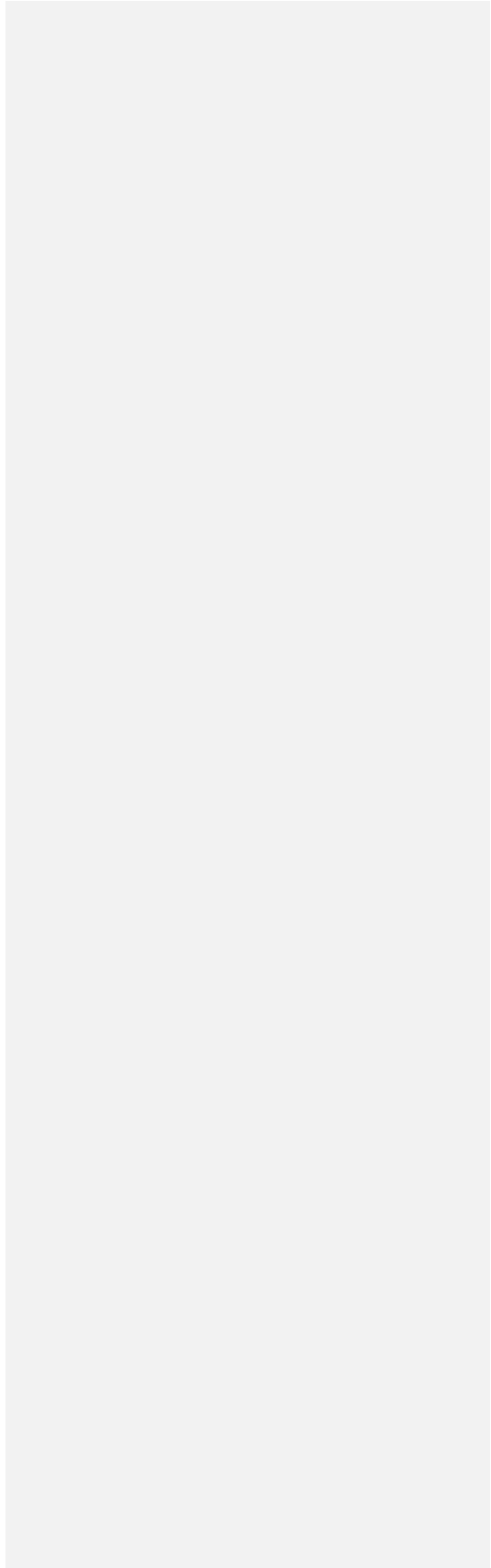
■ [REDACTED]

■ [REDACTED]

■ [REDACTED]

■ [REDACTED]

■ [REDACTED]



[REDACTED]

■ [REDACTED]

■ [REDACTED]

■ [REDACTED]

■ [REDACTED]

■ [REDACTED]

■ [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

■ [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

SCHEDULE 2

Part A - Sponsor Marks



Part B – Tournament Mark



Attachment 5

Attached to email of 25 July 2025 at 13:53

Are you supporting the Nexo Championship taking place at Trump International Golf Links?

Pre-contract

We are in discussions with the DP World Tour to support this year's Nexo Championship.

Signed contract

We are supporting the Nexo Championship, part of the DP World Tour.

Are you working with The Trump Organisation?

We work with a wide range and an extensive variety of tourism and event businesses as part of our efforts to grow the visitor economy. Our work with Trump International Golf Links relates to its role as the host venue for the Nexo Championship, which we are supporting as part of our portfolio of golf events this year, through EventScotland, part of VisitScotland.

Why is VisitScotland considering supporting/supporting this event?

Scotland has long been recognised as a world-class host of major events. Golf and golf events are a key part of our national identity, supporting communities, driving economic growth, contributing to environmental sustainability across the country and promoting Scotland through global profile opportunities.

Supporting the Nexo Championship is another opportunity to add to an already exciting summer of golf events and reinforces our reputation as the home of golf. It brings clear benefits to the North East, helping boost tourism, supporting local businesses and showcasing the region.

Our support of the event also aligns with the national events strategy, Scotland the Perfect Stage 2024 – 2035, aligning with key pillars including international profile and delivering economic impact.

What are you funding?

VisitScotland has been close partners of the DP World Tour for many years, working together to deliver long term economic benefits from staging professional golf tournaments in the country.

Our funding will support the staging of the event, which in turn will provide Scotland with a global platform to showcase its credentials as one of the world's premier golf tourism and events destinations.

Have you supported this event before?

We have not supported this event previously.

How did your support of this event come about?

We have an ongoing relationship with the DP World Tour. Following the announcement in May that the event was coming to Aberdeen, they approached us about supporting the event, given its alignment with key pillars in the national events strategy, Scotland the Perfect Stage 2024 – 2035.

When did discussions begin?

Discussions began in June 2025 following the DP World Tour announcement in May 2025 that the event would be part of this year's global schedule.

Who is receiving the investment?

Our support is going directly to the DP World Tour for the delivery of the Nexo Championships.

Has the event been held in Scotland before?

The Championship was last played in Scotland in October 2020 at Fairmont St Andrews.

If pushed on location choice

The selection of the host venue for the Nexo Championship was the decision of the DP World Tour.

Why are you supporting another golf event rather than cultural event?

EventScotland, part of VisitScotland works in partnership with the events sector to produce a portfolio of events and festivals to deliver sustainable impact and profile for Scotland.

We have a diverse portfolio of sporting, cultural and business events that take place across the country and through the year. This portfolio approach is central to the national events strategy, with the successful model ensuring a variety of large and small, free and paid, recurring and one-off, events of various types identified and supported. It helps ensure a balanced programme and a thriving sector.