

## **VISITSCOTLAND** return for year ending 31st March 2019

The following statements are published in accordance with Section 31(1), 31(2), 31(3) and 31(4) of the Act.

ACTIVITY	NOTES	GBP'000
SUPPORT GRANTS	Includes support for cultural and sports events and growth fund projects	9,901
PROMOTIONAL, CONFERENCE & EVENT ACTIVITIES		8,800
MEDIA ADVERTISING		7,458
DIRECT MARKETING	Includes iCentre costs	6,751
OTHER MARKETING COSTS	includes branding, design, publications, printing & distribution	834
RESEARCH & EVALUATION		1,195
TOTAL PR MARKETING SPEND		34,939
OVERSEAS TRAVEL	Includes travel to as well as from the UK; and the cost of hotels, the cost of travel and subsistence during overseas visits and other related expenditure	160
HOSPITALITY AND ENTERTAINMENT	Includes any gifts, meals, parties, receptions, tickets for or invitations to public, sporting, cultural or other events or other similar benefits accorded by VisitScotland to its own members or employees or third parties for whatever reason	34
EXTERNAL CONSULTANCY	Includes management, IT, financial, construction or infrastructure related consultancy, audit fees and third party technical support	26
RENUMERATIONS RECEIVED IN EXCESS OF £150k	Does not include receipt of pension, voluntary severance compromise agreements or redundancy payments	None

See Appendix 1 for statements in accordance with 31(3) of the Act: Payments over £25,000.



The following statement is published in accordance with Section 32(1)(b).

## **Promotion of Sustainable Growth**

The below are extracts from the VisitScotland Annual Sustainability Report (2018 – 2019), for the full and detailed report please visit https://www.visitscotland.org/about-us/annual-corporate-reports/sustainability-report.

#### Introduction

Tourism is not only a key driver for sustainable economic growth, but also has a special relationship with the Scottish environment and society, due to its unique dependency on quality environments, cultural distinctiveness, social interaction, security and wellbeing. Therefore, we at VisitScotland believe the success of Scotland's tourism industry rests not only on its economic competitiveness but also on protecting and enhancing the Scottish environment, society and culture, which are vital to the brand, the industry and sustaining Scotland's economic growth.

In line with the Scottish Government's plans, VisitScotland aspires to make Scotland Europe's most sustainable destination and aims to be recognised as a leader in sustainable tourism development. VisitScotland will contribute to a more sustainable future for Scotland through taking direct action on issues under our control and influence the opinion and action of third parties such as strategic partners, businesses and visitors, to help drive sustainability within the tourism sector in Scotland.

VisitScotland's Sustainable Tourism Policy provides a clear rationale and plan for delivering our aspirations for sustainable tourism.

This annual sustainability report outlines the key activities VisitScotland has undertaken in 2018/19 in support of our sustainability policy, as well as the Scottish Government's sustainability ambitions for Scotland and relevant legislation.

## Climate Change Reporting

The Climate Change (Scotland) Act 2009 requires all public bodies to exercise their functions in a way that best contributes to the Act's carbon emission reduction targets, delivery of climate change adaptation program and overall sustainable practices. As part of the Act, the Scottish Government has set climate change targets: to reduce Scotland's CO2 emissions by 80% by 2050, with an interim reduction of 42% by 2020, against a 2008/09 baseline.

As of the 31 March 2019, VisitScotland has achieved a 72% reduction in CO2 emissions, which already exceeds the current 2020 target. VisitScotland annually reports on its compliance with its climate change duties through the SSN Public Sector Climate Change reporting tool.

#### Internal Sustainability Policy Objectives

For full details on each objective and VisitScotland's progress towards them please visit <a href="https://www.visitscotland.org/about-us/annual-corporate-reports/sustainability-report">https://www.visitscotland.org/about-us/annual-corporate-reports/sustainability-report</a>.

Objective	Headline progress
Promote the integration of	The majority of the VisitScotland's local offices and iCentres have achieve Green
sustainability in the tourism	Tourism certification, as part of which consideration is given to overall
sector	sustainability activities, including resource efficiency, transport, natural and
	cultural heritage, and community engagement. This directly supports the



	implementation of our sustainability objectives across the estate. As of 31st March 2019, 87% of the properties were certified under Green Tourism, of which 35% hold a Gold award and 65% a Silver award.
Minimise resource use and waste production	Our resource use and waste related CO2 emissions are continuing to reduce annually. In 2018/19 we saw a 30% reduction from the previous year. This is due to behavioural changes and improvements we have made through a programme of increasing efficiency, driving down resource use (e.g. energy use in buildings, business travel, and water use), waste reduction, as well as changes within the VisitScotland estate.
Reduce the impact of tourism of transport	We have made a 43% reduction in our travel related CO2 emissions from the baseline year.
Protect and enhance Scotland's natural and cultural heritage	Through a wide range of channels, we are providing potential visitors and visitors in Scotland with a range of information on Scottish Wildlife and its natural landscapes, as well as promoting the Outdoor Access code.
	In 2017 VisitScotland started working with Plan Bee to adopt Beehives, using the money collected for the 5p carrier bag charge, which we committed to donate to an environmental good cause. We will be collaborating with Plan Bee to highlight the plight of Bees with our staff as well as externally with communities and visitors. In 2018 VisitScotland, Plan Bee, and House for an Art Lover worked with local schools in Glasgow to design and paint the beehives in the spirit of Charles Rennie Mackintosh in celebration of its 150-year anniversary. The sponsored beehives have been installed at the House of an Art Lover in Glasgow. This will directly support the Scottish Government's Pollinator Strategy.
Enhance quality of life for Scottish communities	As a Key partner in delivering the Food Tourism Scotland strategy, which was launched in August 2018, VisitScotland continues to work with industry and partners like Scotland Food and Drink to increase the sourcing of quality Scottish Food and drink to enhance the visitor experience, as well as support local businesses and communities. VisitScotland's Taste Our Best accreditation, which showcases businesses that provide and promote a quality Scottish Food and Drink experience has been achieved by around 1000 businesses.
	Shop local initiative in iCentres now sources products from over 300 local Scottish suppliers.
Make holidays in Scotland available for all.	In partnership with VisitEngland, a new accessibility guide website tool was launched in November 2017. The tool helps businesses promote themselves to customers with specific access requirements. At the end of March 2019, around 300 Scottish businesses have created accessibility guides using this tool.
	Our online accessibility training programme, aimed at industry managers and key frontline staff, provides practical tips, advice and information to ensure they



	are trained and confident in inclusive tourism. At the end March 2019, around 1,480 employees and 885 managers had completed the course.
Improve the quality of tourism jobs	Following on from the success of the summer placements within the Career Ready programme - highlighting the development opportunities within the organisation to school leavers - discussions are ongoing as to the continuation of this into next year with suitable mentors within the organisation being sought
Support adaptation to climate change in the tourism sector	The adaptation needs across the estate were reviewed as a result of Green Tourism Business Scheme reports and recommendations with a view of reducing the carbon footprint.  We collaborated with Adaptation Scotland to develop the 'Is your business Climate Ready?" guide providing industry facing advice and support and Climate Change Adaptation.



The following statement is published in accordance with Section 32(1)(b).

## Statement of Efficiency, Effectiveness and Economy

The below are extracts from the VisitScotland Annual Procurement Report (2018 – 2019), for the full and detailed report please visit https://www.visitscotland.org/about-us/our-policies/procurement.

#### Efficiencies

Public Contracts Scotland (PCS) is used to publicly advertise all relevant tender opportunities with an aggregate value exceeding the current procurement thresholds. The volume of published Contract Notices is summarised as follows:

Period: 1 April 2018 to 31 March 2019
 VisitScotland published 13 Contract Award
 Notices trough Public Contracts Scotland.

In accordance with the Public Contracts (Scotland) Act 2014, the organisation has published and maintained a Contracts Register on <a href="www.visitscotland.org">www.visitscotland.org</a> on a quarterly basis.

In addition, the organisation has accessed Public Contracts Scotland to manage a programme of Quick Quotes. Quick Quote is used for lower value procurements with a value greater than £5,000 but less than a regulated procurement, or as a call-off contract from a per-tendered contract. These can be summarised as follows:

Period: 1 April 2018 to 31 March 2019
 VisitScotland published 31 Quick Quote
 Award Notices through Public Contracts
 Scotland.

In all relevant procurements, evaluation have been conducted against the criterion that will best deliver the operational objectives of the corporate plan. As required by the procurement Reform (Scotland) Act 2014, contract award decisions were made on the basis of the Most Economically Advantageous Tender (MEAT)

#### Collaboration

VisitScotland led on the collaborative procurement for the provision of Books and Maps. Collaborative partners to the contract are: VisitScotland, Historic Environment Scotland and Scottish Parliamentary Corporate Body. The contract was awarded on the 36 month basis to a maximum value of £2,310,000.

The organisation continues to support external collaborative contract, providing resource into key collaborative User Intelligence Groups (UIGs). This provides technical expertise into the procurement project and insures that the organisation's operational requirements are fully considered in specification and during contract development and management. In the period covered by this report, VISITSCOTLAND has contributed to the following collaborative UIGs:

- Media Planning, Buying & Associated Services (Scottish Government)
- International Media Planning, Buying & Associated Services (Scottish Government)
- Publishing, Print, Design and Associated Services (Scottish Government)
- Print and Associated Services (Scottish Government)

#### Savings

Annual procurement efficiencies are forecast in the range of £0.4m - £0.7m per annum. The following efficiencies have been achieved:

Full Financial year 2018/19 - £686k



# APPENDIX 1: Payments made in excess of £25,000 during the financial year ending 31st March 2019.

The following statements are published in accordance with Section 31(3) of the Act.

PAYMENT DATE	SUPPLIER	VALUE GBP	SUPPLY TYPE
20/04/2018	Biggart Baillie	29,421	Legal services
06/04/2018	Carat	716,007	Media advertising
24/04/2018	Carat	35,760	Media advertising
27/04/2018	Carat	71,462	Media advertising
09/04/2018	Carat (EUR)	88,769	Global media advertising
09/04/2018	Carat (USD)	192,282	Global media advertising
24/04/2018	Centaur Media Communications	60,000	Exhibition services
06/04/2018	Culture & Sport Glasgow	318,500	Event Grant
13/04/2018	Design Dundee Ltd	100,000	Event Grant
06/04/2018	Edinburgh Inter. Festival Soc.	85,000	Event Grant
13/04/2018	Feisean nan Gaidheal	55,000	Event Grant
04/04/2018	GES Ltd	69,600	Exhibition services
17/04/2018	Graham & Sibbald	88,713	Dilapidations & Asset Valuations
10/04/2018	HM Revenue & Customs	130,396	VAT
10/04/2018	IMG UK Ltd	30,000	Solheim Cup
06/04/2018	Insight Direct (UK) Ltd	152,580	IT supplies
20/04/2018	Insight Direct (UK) Ltd	179,378	IT supplies
09/04/2018	Intercongress GmbH	36,994	Event Grant
06/04/2018	Ironman Ltd	40,000	Event Grant
20/04/2018	Kantar UK Ltd t/a Kantar TNS	25,495	Statutory Tourism Monitoring
20/04/2018	Maindec Computer Solutions Ltd	52,322	IT support
04/04/2018	National Theatre of Scotland(ES)	170,000	Event Grant
13/04/2018	R&A Championships Ltd	306,048	Exhibition services
25/04/2018	Regent Exhibitions Ltd	113,451	Exhibition space
20/04/2018	Royal Mail Group Ltd	48,925	Postage
17/04/2018	Scottish Government	45,000	Rent
20/04/2018	Software Box Ltd	97,528	IT equipment
17/04/2018	Special Olympics Great Britain	100,000	Event Grant
17/04/2018	Stirling Council	25,387	Rent
27/04/2018	The Rocket Group	46,752	Exhibition services
20/04/2018	Transputec Ltd	31,750	IT Support
04/04/2018	Underbelly Ltd	45,618	Event Grant
10/04/2018	WhiteSpace	30,193	Digital creative
09/04/2018	World Federation of Hemophilia	40,000	Event Grant
17/04/2018	Young Scot Enterprise	26,000	Grant funding
08/05/2018	Aberdeen City Council - Rates	31,152	Rates
08/05/2018	Argyll & Bute Cncil-Rates only	27,672	Rates
04/05/2018	AWG Group Ltd	223,442	Rent
01/05/2018	Banner Group Ltd	36,820	IT equipment
01/05/2018	Biggart Baillie	33,491	Legal services
04/05/2018	Capita Hartshead	163,361	Employers pension costs
01/05/2018	Carat	197,050	Media advertising
11/05/2018	Carat	224,765	Media advertising
15/05/2018	Carat	56,220	Media advertising
18/05/2018	Carat	74,963	Media advertising
11/05/2018	Carat (USD)	67,540	Global media advertising



30/05/2018	Carat (USD)	35,029	Global media advertising
08/05/2018	City of Edinburgh Council	273,927	Rates
08/05/2018	Dumfries&Galloway Council/Rates	25,008	Rates
22/05/2018	EDF Energy	55,576	Power supplies
18/05/2018	Edinburgh Int. Film Festival	42,450	Event Grant
08/05/2018	Fife Council	34,000	Rent
08/05/2018	GES Ltd	67,782	Exhibition services
18/05/2018	IMG UK Ltd	63,327	Solheim Cup
25/05/2018	Kantar UK Ltd t/a Kantar TNS	75,857	Statutory Tourism Monitoring
11/05/2018	LinkedIn Ireland	25,825	Recruitment Costs
08/05/2018	Lothian Buses Plc	26,838	3rd party ticket sales
22/05/2018	Lothian Buses Plc	35,763	3rd party ticket sales
04/05/2018	Lothian Pension Fund	67,151	Employers pension costs
18/05/2018	Redfern Travel Ltd	38,066	Travel costs
11/05/2018	Savills UK Ltd	99,385	Rent
08/05/2018	Stirling Council - Rates	35,688	Rates
08/05/2018	The Highland Council - Rates	74,698	Rates
18/05/2018	Union Advertising Limited	30,668	Advertising production
04/05/2018	Vision Events (UK) Ltd	40,746	Exhibition services
15/05/2018	WhiteSpace	43,540	Digital creative
18/05/2018	WhiteSpace	28,028	Digital creative
15/06/2018	Artichoke Trust	37,500	Event Grant
12/06/2018	Capita Hartshead	165,809	Employers pension costs
15/06/2018	Carat	104,442	Media advertising
26/06/2018	Carat	141,909	Media advertising
13/06/2018	Carat (USD)	177,462	Global media advertising
15/06/2018	Edinburgh Int. Film Festival	29,715	Event Grant
05/06/2018	Hilton Glasgow	26,380	Event costs
05/06/2018	Historic Environment Scotland	26,874	3rd party ticket sales
19/06/2018	Historic Environment Scotland	26,914	3rd party ticket sales
29/06/2018	London & Partners Ltd	60,000	Sponsorship
05/06/2018	Lothian Buses Plc	35,644	3rd party ticket sales
19/06/2018	Lothian Buses Plc	37,315	3rd party ticket sales
12/06/2018	Lothian Pension Fund	74,350	Employers pension costs
13/06/2018	PCMA	41,223	Sponsorship
26/06/2018	Phoenix Software Limited	213,381	Software supplies
15/06/2018	Scottish Canals	100,000	Event Grant
15/06/2018	Shetland Islands Council	34,000	Employers pension costs
26/06/2018	Stirling Council	26,550	Rent
22/06/2018	The Rocket Group	38,332	Exhibition services
20/07/2018	Alterian	47,328	Software support
20/07/2018	AWG Group Ltd	223,442	Rent
02/07/2018	Capita Hartshead	168,033	Employers pension costs
02/07/2018	Carat	32,873	Media advertising
10/07/2018	Carat	28,852	Media advertising
27/07/2018	Carat	62,640	Media advertising
17/07/2018	Culture & Sport Glasgow	35,000	Event Grant
02/07/2018	Free Media T/A Direct Distributi	37,150	Brochure/leaflet deliveries
02/07/2018	Fujitsu Services Ltd	38,760	Agency Staff & Consultancy Services
10/07/2018	GCUC Ltd	51,703	Professional services
03/07/2018	Historic Environment Scotland	25,004	3rd party ticket sales
17/07/2018	Historic Environment Scotland	30,797	3rd party ticket sales
31/07/2018	Historic Environment Scotland	38,264	3rd party ticket sales
10/07/2018	IMG UK Ltd	62,702	Solheim Cup



03/07/2018	Insight Direct (UK) Ltd	82,609	IT supplies
03/07/2018	Lothian Buses Plc	37,159	3rd party ticket sales
17/07/2018	Lothian Buses Plc	32,648	3rd party ticket sales
31/07/2018	Lothian Buses Plc	39,927	3rd party ticket sales
02/07/2018	Lothian Pension Fund	79,088	Employers pension costs
03/07/2018	New Mind Internet Consultancy	118,800	Destination management system
06/07/2018	P G A European Tour	1,200,000	Event Grant
17/07/2018	P G A European Tour	233,750	Event Grant
02/07/2018	Redfern Travel Ltd	86,401	Travel costs
24/07/2018	Redfern Travel Ltd	65,443	Travel costs
20/07/2018	Reed Exhibitions Ltd	28,466	Exhibition services
31/07/2018	WhiteSpace	30,018	Digital creative
08/08/2018	Capita Hartshead	171,488	Employers pension costs
03/08/2018	Carat	55,553	Media advertising
07/08/2018	Carat	167,148	Media advertising
03/08/2018	Design Dundee Ltd	70,000	Event Grant
28/08/2018	Design Dundee Ltd	101,996	Event Grant
03/08/2018	Glasgow International Piping	48,000	Event Grant
14/08/2018	Historic Environment Scotland	49,896	3rd party ticket sales
28/08/2018	Historic Environment Scotland	59,236	3rd party ticket sales
08/08/2018	IMEX America Ltd	86,569	Exhibition services
14/08/2018	IMG UK Ltd	288,200	Solheim Cup
28/08/2018	Intercongress GmbH	38,000	Event Grant
14/08/2018	Lothian Buses Plc	41,228	3rd party ticket sales
28/08/2018	Lothian Buses Plc	40,192	3rd party ticket sales
08/08/2018	Lothian Pension Fund	79,473	Employers pension costs
08/08/2018	P G A European Tour	37,500	Event Grant
08/08/2018	Phoenix Life Ltd	73,249	Rent
14/08/2018	PSP Media Group Ltd	96,000	Event sponsorship
28/08/2018	Runtime Collective TA Brandwatch	44,928	PR fees
08/08/2018	Savills UK Ltd	99,385	Rent
21/08/2018	Scottish Canals	70,000	Event Grant
31/08/2018	Sopra Steria Ltd	47,613	Agency Staff
03/08/2018	The Rocket Group	39,933	Exhibition services
21/08/2018	The Rocket Group	121,888	Exhibition services
31/08/2018	WhiteSpace	42,781	Digital creative
06/09/2018	Capita Hartshead	170,765	Employers pension costs
14/09/2018	Feisean nan Gaidheal	38,500	Event Grant
12/09/2018	Historic Environment Scotland	36,789	3rd party ticket sales
27/09/2018	Historic Environment Scotland	26,041	3rd party ticket sales
12/09/2018	Lothian Buses Plc	38,905	3rd party ticket sales
27/09/2018	Lothian Buses Plc	41,198	3rd party ticket sales
06/09/2018	Lothian Pension Fund	76,843	Employers pension costs
20/09/2018	PGA European Tour	26,250	Event sponsorship
12/09/2018	PGA European Tour	446,011	Event sponsorship
20/09/2018	WhiteSpace	30,403	Digital creative
19/09/2018	World Federation of Hemophilia	40,000	Event Grant
12/10/2018	Capita Hartshead	403,808	Employers pension costs
12/10/2018	Carat - GBP only	39,608	Global media advertising
19/10/2018	Carat (EUR)	29,132	Global media advertising
19/10/2018	Festivals Edinburgh Ltd	35,000	Event Grant
09/10/2018	IMG UK Ltd	360,250	Solheim Cup
19/10/2018	IMG UK Ltd	95,400	Solheim Cup
04/10/2018	Insight Direct (UK) Ltd	109,390	IT supplies
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09/10/2018	Lothian Buses Plc	41,012	3rd party ticket sales
29/10/2018	Lothian Buses Plc	29,873	3rd party ticket sales
12/10/2018	Lothian Pension Fund	79,731	Employers pension costs
12/10/2018	Redfern Travel Ltd/CTM (North)	32,670	Travel costs
05/10/2018	Reed Exhibitions-EUR	69,661	Exhibition services
19/10/2018	Reed Exhibitions-EUR	87,903	Exhibition services
09/10/2018	Sopra Steria Ltd	59,137	Agency Staff
31/10/2018	Stackla Limited	25,800	Social media software
19/10/2018	Stirling Council	26,550	Rent
09/10/2018	The Rocket Group	25,121	Exhibition services
12/10/2018	The Rocket Group	44,983	Exhibition services
04/10/2018	WhiteSpace	27,195	Digital creative
19/11/2018	AWG Group Ltd	223,442	Rent
16/11/2018	Biggart Baillie	38,461	Legal services
16/11/2018	BloomReach BV	90,420	Social media software
12/11/2018	Capita Hartshead	171,060	Employers pension costs
28/11/2018	Capita Hartshead	172,449	Employers pension costs
07/11/2018	Carat - GBP only	43,480	Media advertising
16/11/2018	Carat - GBP only	63,654	Media advertising
23/11/2018	Carat - GBP only	50,551	Media advertising
28/11/2018	Carat - GBP only	66,851	Media advertising
16/11/2018	DM Roofing & Roughcasting Ltd	104,945	Capex
12/11/2018	Falkirk Council - Pensions	25,964	Employers pension contributions
12/11/2018	Festivals Edinburgh Ltd	25,000	Event Grant
09/11/2018	GCUC Ltd	25,851	Professional services
28/11/2018	Insight Direct (UK) Ltd	41,304	IT supplies
07/11/2018	Ironman Ltd	37,500	Event Grant
12/11/2018	Ironman Ltd	25,000	Event Grant
28/11/2018	Izon Projects Ltd	113,854	iCentre Refurbishment
07/11/2018	Lothian Buses Plc	27,226	3rd party ticket sales
12/11/2018	Lothian Pension Fund	78,139	Employers pension costs
28/11/2018	Lothian Pension Fund	75,787	Employers pension costs
28/11/2018	Nova International Ltd	61,250	Event Grant
23/11/2018	Phoenix Life Ltd c/o Standard	48,000	Software supplies
28/11/2018	Redfern Travel Ltd/CTM (North)	70,333	Travel costs
27/11/2018	Reed Exhibitions (USD)	39,060	Exhibition services
28/11/2018	Savills UK Ltd	99,385	Rent
20/11/2018	Scottish Government	30,917	Oracle support costs
28/11/2018	Sopra Steria Ltd	33,252	Agency Staff
12/11/2018	The Highland Council-Pensions Fd	102,133	Employers pension contributions
23/11/2018	The Social Bite Fund - ES ONLY	44,329	Grant Awards
23/11/2018	Underbelly Ltd	131,845	Event Grant
07/11/2018	WhiteSpace	38,402	Digital creative
18/12/2018	DM Roofing & Roughcasting Ltd	160,041	Building repair
24/12/2018	Scottish Natural Heritage	28,788	Event Grant
20/12/2018	The Gleneagles Hotel	293,248	Event Grant
29/01/2019	AWG Group Ltd	223,442	Rent
22/01/2019	Carat	35,497	Media advertising
25/01/2019	Carat	30,398	Media advertising
15/01/2019	DM Roofing & Roughcasting Ltd	30,356	Building repair
23/01/2019	EDF Energy	59,747	Power supplies
29/01/2019	GCUC Ltd	25,851	Professional services
16/01/2019	Glasgow City Council	76,116	Rates
15/01/2019	IMG UK Ltd	72,050	Solheim Cup
10/01/2013	IIIIO ON LIU	12,000	Journal Cup



10/01/2019	Lothian Pension Fund	72,324	Employers pension costs
22/01/2019	Modern Human Design Ltd	70,685	Research
22/01/2019	New Mind Internet Consultancy	28,092	Destination management system
15/01/2019	Nova International Ltd	39,400	Event Grant
15/01/2019	P G A European Tour	30,000	Event Grant
15/01/2019	Royal Pharmaceutical Society	37,500	Event Grant
25/01/2019	Sopra Steria Ltd	40,805	Agency Staff
10/01/2019	Special Olympics Great Britain	50,000	Event Grant
04/01/2019	Underbelly Ltd	28,000	Event Grant
10/01/2019	Underbelly Ltd	44,975	Event Grant
17/01/2019	Virgin Media Business (VS only)	29,263	Telecommunications
01/02/2019	Anglian Water Busines ta WAVE	41,979	Event Grant
08/02/2019	BD Network Ltd	37,736	Photoshoot
01/02/2019	Carat - GBP only	85,069	Media advertising
05/02/2019	Carat - GBP only	50,016	Media advertising
08/02/2019	City of Edinburgh Council	37,518	Rent
08/02/2019	Culture & Sport Glasgow- ES Only	25,000	Event Grant
15/02/2019	Culture & Sport Glasgow- ES Only	1,103,000	Event Grant
22/02/2019	EDF Energy	37,286	Power supplies
08/02/2019	Lothian Pension Fund	71,608	Employers pension costs
08/02/2019	Phoenix Life Ltd c/o Standard	48,000	Rent
19/02/2019	Quadrangle Research Group Ltd	46,776	Research
26/02/2019	Redfern Travel Ltd/CTM (North)	94,012	Travel costs
19/02/2019	Savills UK Ltd	110,329	Rent
08/02/2019	Scottish Canals	30,000	Event Grant
08/02/2019	SEC - Scottish Event Campus	50,650	Exhibition services
19/02/2019	Sopra Steria Ltd	50,563	Agency Staff
08/02/2019	Stirling Council	26,625	Rent
06/02/2019	Union Cycliste Internationale	38,444	Event Grant
08/02/2019	UserZoom Limited	32,280	Research
08/02/2019	WhiteSpace	47,398	Digital creative
12/02/2019	WhiteSpace	49,360	Digital creative
22/02/2019	WhiteSpace	30,096	Digital creative
27/03/2019	APS Group (Scotland) Ltd	29,439	Printing
12/03/2019	Argyll & Bute Council	29,465	Event Grant
27/03/2019	Association for Computing Machinery Inc	41,250	Event Grant
12/03/2019	Carat - GBP only	129,851	Media advertising
13/03/2019	Carat - GBP only	38,570	Media advertising
21/03/2019	Carat - GBP only	57,678	Media advertising  Media advertising
25/03/2019	Carat - GBP only	150,209	Media advertising
27/03/2019	Carat - GBP only	74,481	Media advertising  Media advertising
07/03/2019	Carat (EUR)	133,252	Global media advertising
19/03/2019	Carat (EUR)	206,365	Global media advertising
26/03/2019	Carat (LON)  Carat (USD)	47,935	Global media advertising
05/03/2019	Culture & Sport Glasgow- ES Only	350,000	Event Grant
25/03/2019	Culture & Sport Glasgow- ES Only	105,000	Event Grant
01/03/2019	Design Dundee Ltd	30,000	Event Grant  Building Popairs
05/03/2019	DM Roofing & Roughcasting Ltd	42,642	Building Repairs  Front Crapt
12/03/2019	Dumfries & Galloway Council	105,000	Event Grant
12/03/2019	Edinburgh Int. Conference Centre	34,980	Production Cost
01/03/2019	Edinburgh Int. Film Festival	25,000	Event Grant
21/03/2019	Edinburgh Leisure	35,000	Event Grant
27/03/2019	Eurokongress Gmbtt	25,000	Event Grant
05/03/2019	Indigo Television Ltd	108,000	Sponsership



12/03/2019	Insight Direct (UK) Ltd	41,304	IT Supplies
21/03/2019	Izon Projects Ltd	56,095	Property
15/03/2019	Lothian Pension Fund	71,738	Employers pension costs
22/03/2019	Mapbox Inc.	30,618	Enterprise Support
22/03/2019	New Mind Internet Consultancy	60,000	Software Costs
13/03/2019	Probrand Ltd	30,958	IT Supplies
22/03/2019	Rare Management Ltd	143,750	Event Grant
13/03/2019	Sage (UK) Ltd	61,969	License
12/03/2019	Scottish Borders Council - Grant	51,089	Event Grant
12/03/2019	SEC - Scottish Event Campus	54,050	Exhibition Cost
12/03/2019	Shetland Islands Council	65,830	Event Grant
05/03/2019	Sopra Steria Ltd	37,615	Agency Staff
12/03/2019	The Highland Council	386,914	Event Grant
27/03/2019	WhiteSpace	34,849	Digital creative